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Business Development Executive

Job Profile Details

Placement Cycle	ARKA JAIN University - Placements 2025-26
Job Location	Bangalore
Date of Visit	NA
Position Type	Full Time
Expected Hires	NA
Sector	Business Development
CTC	INR 600000 - 800000
Category	Level 2 - General
Description	<p>Check out the company details below: Company Website: https://www.metadome.ai M e t a d o m e o n LinkedIn: https://www.linkedin.com/company/metadome/about/ A u t o D o m e S h o w c a s e Page: https://www.linkedin.com/showcase/autodome/about/ D e c o Website: https://trydeco.ai/?utm_source=socialmedia&utm_medium=li&utm_campaign=websitebutton D e c o o n LinkedIn: https://www.linkedin.com/company/trydecoai/ Job Title: Business Development Intern (North America Market) Deco Virtual Staging Location: Bangalore (with flexibility for remote work due to evening/night hours) Timings: 5:30 PM 12:30 AM IST (may extend occasionally) Stipend: 20,000 per month PPO Opportunity: Annual CTC between 68 LPA (includes 10% variable structure) Role Overview: The intern will join our sales team to support go-to-market efforts in the US real estate industry. The role involves lead generation, client engagement, and pitching Decos solutions to realtors across North America. Key Responsibilities - Research and build a pipeline of real estate agents and brokerages in North America. - Conduct cold calls, emails, and LinkedIn outreach to introduce Deco and generate interest. - Pitch Decos virtual staging solution and schedule</p>

demos/meetings.

- Follow up with prospects for engagement and conversion.

- Maintain lead data and activity tracking.

Requirements

- Strong communication skills (verbal & written) in English.

- Comfortable with a high volume of outbound calls to US-based realtors.

- Interest in real estate, proptech, or SaaS sales (preferred).

- Ability to work US time zones (evening/night shifts IST).

- Self-starter with eagerness to learn and grow in sales.

What We Offer

- Hands-on exposure to international sales (North America market).

- Mentorship from experienced founders and sales leaders.

- Strong PPO opportunity post internship.

For further details contact MS Amrutha 8618579949

Open for Courses

- Jain - Arka Jain University Jharkhand

MBA (Semester)

1. Marketing & Finance

2. Marketing & Human Resource

Eligibility Criteria

MBA (Semester)

All students are eligible

Work Experience Criteria

No work experience based criteria defined yet!

Allowed Genders

[Y] Male students

[Y] Female students

[Y] Other Genders

Backlogs

Students with backlog(s) not allowed

Hiring Workflow

Resume shortlisting

No Venue/Time specified

Additional Info

No additional information