

Century Real Estate MBA

Management Trainee

Job Profile Details

Placement Cycle	ARKA JAIN University - Placements 2025-26
Job Location	Bangalore
Date of Visit	NA
Position Type	Full Time
Expected Hires	NA
Sector	NA
CTC	INR 700000
Category	Level 2 - General
Description	<p>Dear Students, Kindly Utilize this opportunity Company Name : Century Real Estate Course : MBA in Sales & marketing CTC : 7 LPA Fixed CTC :6 LPA Variable : 1LPA Role : Management Trainee Location :Bangalore ABOUT COMPANY At Century Real Estate, growth powers our journey forward with unstoppable energy. Since1973, we've exceeded expectations, growing with unwavering determination. Today, we're becoming a vibrant hub of opportunity, with 20 million sq. ft. of projects shaping the skyline. Our developments reflect our commitment to creating lively spaces that bring people together and drive success. With each milestone, we're driven by our mission to make Bengaluru and beyond brighter. Our team, selected from top institutions worldwide, shares this drive. Together, we're not just constructing; we're building a legacy of growth that will endure for generations.</p> <p>Job Summary We are looking for a dynamic and enthusiastic Management Trainee to join our Sales, Marketing, and Customer Relations team. The trainee will undergo structured training</p>

to understand core business functions, assist senior team members, and eventually take on independent responsibilities in business development, marketing activities, client servicing, and customer relationship management.

Key Responsibilities

Sales

Assist in identifying new business opportunities through market research and lead generation.

Support the sales team in preparing proposals, quotations, and presentations.

Participate in sales meetings, client visits, and field activities.

Build and maintain prospective client databases.

Track sales metrics and prepare periodic reports.

Marketing

Assist in executing marketing campaigns online and offline.

Support in creating marketing collateral including brochures, social media

content, and promotional materials.

Coordinate with vendors, agencies, and internal teams for branding activities.

Conduct competitor analysis and market trend research.

Help plan events, exhibitions, and promotional initiatives.

Customer Relations

Handle customer inquiries and provide effective resolutions under supervision.

Maintain strong relationships with existing clients to ensure high satisfaction levels.

Assist in after-sales support and customer follow-ups.

Gather customer feedback and share insights to improve service levels.

Manage CRM entries, customer data accuracy, and communication logs.

Skills & Competencies

Strong communication and interpersonal skills.

Strong Knowledge/ experience on Bangalore Real estate

High energy, eagerness to learn, and adaptable mindset.

Ability to multitask and work in a fast-paced environment.

Basic understanding of sales and marketing concepts.

Proficiency in MS Office and willingness to learn CRM tools.

Note:6 days Working (only Tuesday OFF)

For Any Clarification, kindly Contact SPOC

Ms.Premavathi

9482896935

Open for Courses

- Jain - Arka Jain University Jharkhand

MBA (Semester)

1. Marketing & Finance
2. Marketing & Human Resource

Eligibility Criteria

MBA (Semester)

All students are eligible

Work Experience Criteria

No work experience based criteria defined yet!

Allowed Genders

[Y] Male students
[Y] Female students
[Y] Other Genders

Backlogs

Students with backlog(s) not allowed

Hiring Workflow

Resume shortlisting

No Venue/Time specified

Written test

No Venue/Time specified

Group discussion

No Venue/Time specified

HR interview

No Venue/Time specified

Additional Info

No additional information