

Biogenuix Medsystems-Pvt Ltd.

1.Management Trainee Technical Sales 2.
Management Trainee Technical Support

Job Profile Details

Placement Cycle	ARKA JAIN University - Placements 2025-26
Job Location	New Delhi, Mumbai, Hyderabad, Bangalore, Pune, Chennai, Ahmedabad
Date of Visit	NA
Position Type	Full Time
Expected Hires	NA
Sector	Healthcare Services
CTC	INR 350000
Category	Level 2 - General
Description	<p>Dear Students,</p> <p>Biogenuix Medsystems-Pvt Ltd is hiring for the role of</p> <p>1.Management Trainee Technical Sales</p> <p>2. Management Trainee Technical Support</p> <p>Biogenuix, provide Marketing, Distribution and Consulting solutions to global biotech and healthcare companies having similar business interest in the Indian region. Biogenuix is a full service B2B & B2C marketing & distribution solutions company. Over these years, we have been working with leading MNCs as well as with smaller technology focused companies, providing a one-point professionally managed national sales & distribution channel in India that offers full market access, regulatory compliance, highest level of customer support and highly reliable logistics for perishable & regulated products across the Indian region.</p> <p>Biogenuix operates in the following markets:</p> <ul style="list-style-type: none">- Clinical Diagnostics- Lifesciences Research- Biobanking & Regenerative Medicine- Bioprocessing & Quality Management <p>Over these years our team has developed a strong network of customers including professionals in Clinical Laboratories, Regenerative Medicine, Stem Cell banking, Transplant surgeons, Nephrologists, Donor registry professionals, and Scientific community engaged in Academic research, Clinical research, Regulatory & Quality testing, Drug discovery, Vaccine manufacturing, IVD manufacturing, Veterinary & Plant sciences, commercial Tissue culture, F&B & Cosmetics manufacturing companies across Indian region.</p>

JOB PROFILE- Management Trainee Technical Sales

Department Sales & Marketing

Experience Required 0-6months

Education Qualification Required - M.Sc. Biotechnology/
Microbiology/ Biochemistry

Position Location New Delhi, Mumbai, Hyderabad,
Bangalore, Pune, Chennai, Ahmedabad

Job Description

1 Responsible for entire sales cycle starting from lead identification, proposal and presentations, techno-commercial negotiations and order closures

2 Meet Sales Target

3 Ensure timely collection of receivables/ payables.

4 Building a strong network in the industry.

5 Keeping a close watch on competitors and defining strategies to out-perform them.

6 Managing Key Accounts.

7 Responsible to establish new products in the market with the existing or new clients.

Skills Required/Desired:

1. B. Tech/ BSc /M. Tech/ MSc. in Biotechnology/Microbiology/ Biochemistry

2. Open for business development and should be acceptable to work on the given business objectives.

3. Willingness to travel.

4. Good communication skills

5. Self-motivated and driven by targets

JOB PROFILE- Management trainee-Technical Support

Department Technical Support

Experience Required 0-6 months

Education Qualification Required - M.Sc. Biotechnology/
Microbiology/ Biochemistry

Position Location New Delhi Office (Janakpuri)

Job Description

1 Lead management

2 Sending Quotations

3 Lead Follow ups

4 Knowledge updating.

5 Coordination between customers & sales team

6 Cross selling/Up selling

7 Maintaining & updating Quality Database

8 Providing technical support to sales team and customers

9 Troubleshooting

10 Training of sales staff and participating in business management process of the company

Skills Required/Desired:

1. M. Tech/ MSc. in Biotechnology

2. Preferred at least 6 months of hands-on experience with Biotech tools and techniques.

3. Candidates with good communication skills in addition to technical skills would be ideal for this position.

4. This position is best suited for female candidates.

5. Candidates having location in and around West Delhi

would be preferred.
JOB PROFILE- Management trainee-Technical Support
Position Management Trainee -Technical Support
Experience Required 0-6 months
Education Qualification Required MTech/M.Sc. Biotechnology/ Microbiology/ Biochemistry
Position Location New Delhi Office (Janakpuri)
Job Description
 Lead management
 Sending Quotations
 Lead Follow ups
 Knowledge updating.
 Coordination between customers & sales team
 Cross selling/Up selling
 Maintaining & updating Quality Database
 Providing technical support to sales team and customers
 Troubleshooting
 Training of sales staff and participating in business management process of the company
Skills Required/Desired:
 6. M. Tech/ MSc. in Biotechnology
 7. Preferred at least 6 months of hands-on experience with Biotech tools and techniques.
 8. Candidates with good communication skills in addition to technical skills would be ideal for this position.
 9. This position is best suited for female candidates.

For any further queries, please feel free to reach Mr. Satish on 9742591010

Open for Courses

- Jain - Arka Jain University Jharkhand

B.Sc

1. Biotechnology

D.Pharm

1. Pharmacy

B.Pharm

1. Pharmacy

Eligibility Criteria

B.Pharm

All students are eligible

D.Pharm

All students are eligible

B.Sc

All students are eligible

Work Experience Criteria

No work experience based criteria defined yet!

Allowed Genders

[Y] Male students
 [Y] Female students
 [Y] Other Genders

Hiring Workflow

Resume shortlisting

No Venue/Time specified

Technical interview

No Venue/Time specified

Online test

No Venue/Time specified

Additional Info

No additional information