

MakeMyTrip

Business Development Manager (RL2 Level)



Job Profile Details

Placement Cycle

ARKA JAIN University - Placements 2025-26

Job Location

PAN India

Date of Visit

NA

Position Type

Full Time

Expected Hires

NA

Sector

Marketing - General

CTC

INR 700000

Category

Level 2 - General

Description

Were thrilled to announce the launch of the [National Open Hiring Challenge 2025](#) a hiring drive designed to open our doors to exceptional MBA talent from across India, beyond our traditional set of partner campuses.

[About the National Open Hiring Challenge \(https://careers.makemytrip.com/prod/challenge/national-open-hiring\)](https://careers.makemytrip.com/prod/challenge/national-open-hiring)

At MakeMyTrip, weve always believed great talent can come from anywhere - not just select campuses. The National Open Hiring Challenge is our way of discovering and empowering high-potential, business-minded innovators across the country who are eager to shape the future of travel tech.

This initiative reflects our commitment to diversity of thought, inclusivity in opportunity, and merit-based hiring. Through this challenge, students will compete on real-world business challenges and share their views on different case scenarios that mirror the challenges we solve daily - giving them a firsthand taste of the pace, complexity, and innovation that define MakeMyTrip.

Program Details

Who Can

Apply Final-year MBA students (Completing their

MBA in 2026) across all campuses in India

Have major or minor in Sales & Marketing or any other relevant specialization

Application Link <https://careers.makemytrip.com/prod/challenge/national-open-hiring>

Follow the below steps :

- How to Apply
1. Visit our National Open Hiring Website (<https://careers.makemytrip.com/prod/challenge/national-open-hiring>)
 2. Click on Apply
 3. You will be redirected to the job application portal (Darwinbox)
 4. Fill all your details including your resume, email ID, contact details, 10th, 12th, graduation, and post-graduation details

Only students currently enrolled in MBA, PGDM, PGPM, or equivalent programs and graduating in 2026 are eligible to apply for this role.

Role Offered Business Development Manager (RL2 Level)

CTC Offered 7 LPA (Including 10% variable)

- Selection Process
- Total of 4 Stages :
- Online Screening
 - Assessment 1 (Mix of Quantitative, Logical, Data and Communication based questions)
 - Assessment 2 (Video Interview Round evaluation key competencies such as analytical mindset, customer orientation, and relationship management)
 - 3-4 Rounds of Interview (In person Interviews)

Registration on 26-Oct-25 (Sunday)

Closed

Assessment Day 1 01-Nov-25 (Saturday) | (Mix of Quantitative, Logical, Data and Communication based questions)

Assessment Day 2 02-Nov-25 (Sunday) | (Video Interview Round evaluation key competencies such as analytical mindset, customer orientation, and relationship management)

Students who clear round 1 will receive the link to Round 2 of Assessment.

Interview Dates 8th Nov25 & 9th Nov25

Result Announcement 15th Nov25

Only students who are currently pursuing an MBA/PGDM (or similar program) and will graduate in 2026 are eligible to apply. Anyone from other courses or batches will not be considered for this hiring challenge.

At MakeMyTrip, we hire for potential, passion, and performance. This challenge is designed to identify emerging go getters who can help us shape the future of travel.

Watch the teaser reel here, ask the students to keep engaging with us on our social media handles - lets keep the excitement rolling:

- LinkedIn: <https://www.linkedin.com/feed/update/urn:li:activity:7384100624008683520>

- Instagram: https://www.instagram.com/reel/DPOYjxhEoGt/?utm_source=ig_web_copy_link&igsh=MzRIODBiNW FIZA==

Open for Courses

- **Jain - Arka Jain University Jharkhand**

MBA (Semester)

1. Marketing & Finance
2. Marketing & Human Resource

Eligibility Criteria

MBA (Semester)

All students are eligible

Work Experience Criteria

No work experience based criteria defined yet!

Allowed Genders

[Y] Male students
[Y] Female students
[Y] Other Genders

Backlogs

Students with backlog(s) not allowed

Hiring Workflow

Pre Placement Talk

No Venue/Time specified

Technical round

No Venue/Time specified

Additional Info

Follow the below steps :

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(<https://careers.makemytrip.com/prod/challenge/national-open-hiring>)
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4. Fill all your details including your resume, email ID, contact details, 10th, 12th, graduation, and post-graduation details