

Cars 24

Retail Associate



Job Profile Details

Placement Cycle

ARKA JAIN University - Placements 2025-26

Job Location

Faridabad,Pune, Mumbai, Ahmedabad, Indore ,Kochi, Bangalore, Hyderabad, Chennai,Patna & Kolkata

Date of Visit

NA

Position Type

Full Time

Expected Hires

NA

Sector

Business Development

CTC

INR 300000 - 400000

Category

Level 2 - General

Description

About Company: CARS24 is . Founded in 2015, it uses a tech-first approach, including AI-powered pricing, to make transactions easier and more transparent. The company has expanded its operations internationally to countries like the UAE, Australia, and Thailand and has a services division for two-wheelers called CARS24 Moto.

Role Overview: Retail Associate

What will you drive?

As a Retail Associate (RA), your daily goal is to reach a set number of leads and engage prospects with charm and persuasion.

We'll track your calling minutes to ensure every moment counts toward our success.

This role isn't just about showing up; it's about delivering results!

You'll have monthly targets that push your competitive spirit and test your negotiation skills.

And there's more! You'll receive comprehensive training over 7 to 15 days, both in the classroom and on the job.

Our top-notch program prepares you to handle any challenge because at CARS24, we're committed to setting you up for success.

Get ready for incentives that revolve around hitting targets, scoring big on conversions, and turning every challenge into a victory lap.

It's not just about meeting goals; it's about surpassing them

and reaping the rewards

How will your day look like ?

Cruise into a full-time gig with 6 action-packed work days a week.

Don't worry; we've got your back with a weekday off to recharge those engines.

A disciplined enthusiast with strong negotiation skills with customers and regular follow up to win back leads.

Zoom in at 9:30 AM and coast through to 6:30 PM because at CARS24, we're all about revving up during office hours.

Park yourself at our office by 10 AM sharp (maximum), with a dash of Punctuality and flexibility for those occasional extra laps around the track. Gear up and join our winning and exciting team at

CARS24, where every day is a drive towards success!

This role offers extensive exposure, growth opportunities, and a competitive compensation package:

- Compensation: 3 4 LPA*

*CTC may vary depending on the job location.

- Working Details

Work Days: 6 days a week (1 week off in Mon to Fri, Weekends will be working)

Shift Timing: 10:30 AM 7:30 PM (9-hour shift)

Zone-Wise Office Locations:

Zone Division	Support Offices Location
North	Faridabad
West	Pune Mumbai Ahmedabad Indore
South	Kochi Bangalore Hyderabad Chennai
East	Patna Kolkata

Open for Courses

- Jain - Arka Jain University Jharkhand

BBA

1. Finance

2. Marketing

- 3. Human Resource
- B.Com (Hons.)*
- 1. Finance
- 2. Marketing
- 3. Human Resource

Eligibility Criteria

B.Com (Hons.)	<i>All students are eligible</i>
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BBA	<i>All students are eligible</i>
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Work Experience Criteria	No work experience based criteria defined yet!
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Allowed Genders	<input type="checkbox"/> Male students <input type="checkbox"/> Female students <input type="checkbox"/> Other Genders
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Backlogs	Students with backlog(s) not allowed
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Hiring Workflow

Pre-placement Talk

No Venue/Time specified

Additional Info

No additional information