

NJ Group

Deputy Assistant Manager/Unit Manager

Job Profile Details

Placement Cycle	ARKA JAIN University - Placements 2025-26
Job Location	Kolkata-Sreerampur,Kolkata-Rabindra Sadan,Kolkata-Salt Lake, Patna, Raipur & Kharagpur
Date of Visit	NA
Position Type	Full Time
Expected Hires	NA
Sector	NA
CTC	INR 360000
Category	Level 2 - General
Description	<p>About Company: NJ Group is based in Surat, Gujarat (India), and it has a presence all over India. Today, it is a leading player in the Indian financial services industry. The journey started from humble beginnings in 1994 with the establishment of NJ India Invest Private Limited, the flagship company, to cater to investor needs in the financial services industry. After traversing through initiatives in various B2C services, NJ Wealth - Financial Products Distributors Network was established in the year 2003. Today, NJ Wealth is among the largest network of financial products distributors in India, with an AUM of over 2,82,679 crore. Over the years, NJ Group has also diversified into other businesses and today has a presence in businesses ranging from financial products distribution to asset management, insurance broking, NBFC, training and development, technology, and FMCG.</p> <p>Website: https://www.njgroup.in/</p> <p>Designation :Deputy Assistant Manager Primary Role</p> <p>Identify, meet the potential leads who want to be an entrepreneur and explain to them about the business opportunities and convince them to start the Financial Products Distribution business and become a Financial Products Distributor / Partner.</p> <p>Providing financial products training to Distributors for Business Development.</p> <p>Plan activities and strategies for business development for</p>

distributors.

Educate the partners about product portfolio, services offers and also evaluate them on sales performance, recommend improvements.

Develop positive working relationships with partners to build business.

1) Products: Mutual Funds, PMS, Loan Against Security (LAS), Bonds etc.

2) Business targets: Recruitment of Financial Products Distributor, Product sales etc.

Job Location :Kolkata-Sreerampur,Kolkata-Rabindra Sadan,Kolkata-Salt Lake, Patna, Raipur & Kharagpur.

Designation: Unit Manager Insurance

Primary Role

To develop the insurance business in assigned area by supporting the Sales Team.

Strategic planning for business development of insurance product in coordination with Branch Manager.

Training of the advisors on Product, Processes and Policies as defined by Head office.

Relationship building with insurance companies and liaising for various activities.

Activity Planning, Execution and overall management.

Operational Assistance to various mapped branches for logins and issuance.

Involvement in doing Business Opportunity Presentation for bringing new advisors in the business.

Job Location: Kolkata-Dalhousie,Kolkata-Salt Lake & Dhanbad.

Fixed CTC-3.6 LPA + Incentive upto 2.20LPA+ Travelling Allowance+Official Laptop+Official Sim.

Open for Courses

- Jain - Arka Jain University Jharkhand

MBA (Semester)

1. Marketing & Finance
2. Marketing & Human Resource

Eligibility Criteria

MBA (Semester)

All students are eligible

Work Experience Criteria

No work experience based criteria defined yet!

Allowed Genders

[Y] Male students

[Y] Female students

[Y] Other Genders

Backlogs

Students with backlog(s) not allowed

Hiring Workflow

Pre-placement Talk

No Venue/Time specified

Technical interview

No Venue/Time specified

HR interview

No Venue/Time specified

Additional Info

No additional information