

LawSikho & Skill Arbitrage

Counselling Trainee (Academic counselor)

Job Profile Details

Placement Cycle	ARKA JAIN University - Placements 2025-26
Job Location	Remote
Date of Visit	NA
Position Type	Full Time
Expected Hires	NA
Sector	Education / Teaching / Training
CTC	INR 65000
Category	Level 2 - General
Description	<p>LawSikho & Skill Arbitrage are currently hiring for 50 Sales Trainee positions for upcoming cohort.</p> <p>Position Overview:</p> <ul style="list-style-type: none">- Role: Counselling Trainee- Location: 100% Remote (Work From Anywhere)- Eligibility: Graduates & MBA Freshers <p>Website 1 - https://lawsikho.com/ Website 2 - https://skillarbitra.ge/</p> <p>Important Links:</p> <ul style="list-style-type: none">- About LawSikho: https://tinyurl.com/ABOUT-LAWSIKHO- Check-out our success stories - https://www.youtube.com/@SkillArbitrageSuccess <p>Job description: Counselling Trainee(Remote Freshers & Career Switchers Welcome) LawSikho in expanding team and looking for enthusiastic individuals to join them as a CounsellingTrainee. This is a 100% remote role. This opportunity is perfect for freshers or professionals from non-sales backgrounds looking to build a career in counselling. Please note that they are not hiring experienced sales professionals for this position they are looking for fresh energy and a willingness to learn. Youll be responsible for working with warm leads, engaging with decision makers, and doing persistent follow-ups to help guide prospects through the Courses. This is not a cold calling role, but it does require strong communication and a consistent outreach mindset.</p> <p>Responsibilities :</p> <ul style="list-style-type: none">- Identify and qualify potential customers through provided leads and various digital sources.

- Use a consultative approach and follow up extensively.
- Accurately document interactions and status updates in the CRM system.

Compensation, Perks & Training :

- Training Period: 45-90 days (online) > Stipend during training: 10,000 INR + Upto 15k Incentives from week #3
- Post-Training: Upon successful completion > Full-time Salary: 40,000 INR per month + Upto 25k Incentives
- Work from the comfort of your homethis is a 100% remote opportunity

Who Can Apply :

- Fresh graduates or students in their final year
- Professionals from non-sales backgrounds looking for a career switch
- Candidates with strong verbal communication and relationship-building skills
- Candidates with basic Tech comfort experience with CRM tools like Salesforce is a plus, but not required.

Open for Courses

- Jain - Arka Jain University Jharkhand

BBA

1. Finance
2. Marketing
3. Human Resource

B.Com (Hons.)

1. Finance
2. Marketing
3. Human Resource

BCA

1. Data Science (DS)
2. Artificial Intelligence (AI)

BA (Hons.)

1. English

MBA (Semester)

1. Marketing & Finance
2. Marketing & Human Resource

B.Tech

1. Electrical and Electronics Engineering
2. Computer Science Engineering

Eligibility Criteria

BA (Hons.)

All students are eligible

MBA (Semester)

All students are eligible

B.Com (Hons.)

All students are eligible

BBA	<i>All students are eligible</i>
BCA	<i>All students are eligible</i>
B.Tech	<i>All students are eligible</i>
Work Experience Criteria	No work experience based criteria defined yet!
Allowed Genders	[Y] Male students [Y] Female students [Y] Other Genders
Backlogs	Students with backlog(s) not allowed

Hiring Workflow

HR round	<i>No Venue/Time specified</i>
Tech Round	<i>No Venue/Time specified</i>
Telephonic Round	<i>No Venue/Time specified</i>
Video Round	<i>No Venue/Time specified</i>

Additional Info

No additional information