

UAS International Group Of Companies

Area Manager

Job Profile Details

Placement Cycle	ARKA JAIN University - Placements 2024-25
Job Location	Gurugram
Date of Visit	NA
Position Type	Full Time
Expected Hires	NA
Sector	Others
CTC	INR 900000
Category	Level 1 - Dream Company 9LPA & Above

Description JOB DESCRIPTION - Area Manager New Business Alliance (Travel Division)

1	Name of the Company	UAS International Group of Companies About UAS International UAS International is a diversified enterprise offering bespoke solutions across four strategic verticals: Wealth Management Global Education Mobility (EDU MICE) Corporate MICE & Leadership Offsites Premium FIT & Executive Travel Our mission is to elevate individuals and institutions through financial
2	Company Profile	

empowerment,
global exposure,
and experiential
learningsupported
by strong
compliance, deep
domain
knowledge, and a
global service
network.

UAS International
Wealth
Management
Division

Securing Your
Wealth. Building
Your Future.

Client Base: HNIs,
NRIs, CXOs,
Family Offices,
Startups
Geographies:
India, UAE,
Singapore,
Germany, UK
(expanding)

Core Offerings
Portfolio
Management &
SIPs AIFs, PMS,
Mutual Funds,
REITs, ESG
Portfolios NRI &
Offshore
Structuring
International
Remittances &
Forex Advisory
Corporate
Treasury &
Employee Wealth
Programs Estate
& Succession
Planning

UAS International
EDU MICE,
Corporate MICE &
Travel

Travel with
Purpose. Learn
with Impact

Launched: 2017

Client Base:

Universities,
Corporates,
CXOs, Education
Ministries,
Government
Bodies

1. EDU MICE
Global Academic
Mobility

Global Immersion
Programs Faculty-
led International
Tours Joint
Certifications &
Summer Schools
Industry &
Innovation Visits
300+ programs,
25,000+ students
impacted

2. Corporate
M I C E &
Leadership
Offsites

MDPs with
Global B-Schools
CXO Conferences
& Bootcamps
Corporate Offsites
with Wellness &
L&D 1,000+ MICE
p r o g r a m s
executed

3. Premium FIT
Travel

5-Star & Luxury
Holidays Private
Yacht & Cruise
P a c k a g e s
Bleisure Trips for
CXOs & Families
F e s t i v a l ,
Wellness, and
Custom Itineraries
Travel Excellence
Metrics:

98% On-Time
Execution | 99%
Visa Approval |
24x7 Ops Team

A c a d e m i c
Excellence &
Impact

Executed 300+ Global Immersion Programs in 21+ countries including Dubai, Singapore, Malaysia, Germany, and France.

Partnered with 200+ reputed Indian universities to foster international academic collaboration.

Enabled 25,000+ students to gain global exposure through exchange programs and faculty-led study tours.

Leadership in Travel & MICE

Managed over 1,000 successful MICE movements for corporates, universities, and government institutions.

Achieved 98% customer satisfaction, with a reputation for flawless logistics and coordination.

Trusted for tailor-made educational and corporate travel with expertise in visa, ticketing, insurance, and accommodation.

Global Network & Recognition

Built a robust presence in 21+ countries, collaborating with embassies,

		consulates, tourism boards, and foreign universities.
		Represented India at top international education summits, travel expos, and B2B platforms in the UAE, Singapore, Europe, and beyond.
		Recognized as a preferred partner by institutions for delivering high-impact, globally immersive learning and travel experiences."
4	Company website	www.uasinternational.in
		Masters degree in Management
		Experience in institutional client handling and strategic outreach is preferred
5	Qualifications	Excellent communication, interpersonal, and negotiation skills
		Strong organizational, problem-solving, and multitasking abilities
		Must hold a valid passport and be open to international travel
6	Position	Area Manager New Business Alliance (Travel Division)
7	Job description	Role Summary: UAS International Group of

Companies is seeking a highly organized, customer-centric, and strategic International Travel Consultant Edu-MICE to lead and manage end-to-end international academic travel operations. This role blends travel management, institutional partnership building, and public relations supporting educational institutions, students, and faculty in global immersion, learning, and networking experiences.

Key Responsibilities:Travel Operations & Project Execution

Plan and coordinate end-to-end group travel logistics for students, academic delegates, and institutional clients

Handle international bookings (flights, hotels, ground transfers, insurance, and visa processing).

Liaise with airlines, universities, embassies, and suppliers to

ensure seamless arrangements

Design destination-specific itineraries aligned with academic and cultural objectives

Ensure documentation accuracy, regulatory compliance, and timely visa submission

Provide pre-departure briefings and on-ground support (if required)

Maintain records for payments, invoicing, travel documentation, and vendor tracking

Respond to travel-related issues and provide solutions proactively.

Business Communication & Strategic Engagement

Identify and build partnerships with universities, schools, and corporates across India and abroad

Create and present compelling proposals, MoUs, service agreements, and capability decks

Execute professional outreach via LinkedIn,

WhatsApp, email, and direct follow-ups

Align regional communication efforts with national growth targets and campaign goals

Position UAS as a trusted brand in academic mobility and global education consulting.

Public Relations & Brand Visibility

Build and maintain media and influencer relationships within the education and travel ecosystem.

Represent UAS International at summits, expos, institutional events, and partner forums

Draft press releases, promotional content, and media features aligned with brand messaging

Manage brand reputation and handle crisis communication as per organisational protocol.

CTC Breakdown Format

Components	Monthly (₹)	Annually (₹)
Fixed Components		
Basic Salary	20,000	240,000
House Rent	10,000	1,20,000

Rent Allowance (HRA)		
Special Allowance	6000	7200
Employee Welfare Fund (EWF)	1000	1200
Telephone Expenses - By Company	3000	3600
Joining Bonus Level 1 after 6 months	2500	3000
Joining Bonus Level 2 after 12 months	2500	3000
Joining Bonus Level 3 after 18 months	2500	3000
Joining Bonus Level 4 after 24 months	2500	3000
Total Fixed Pay InHand	50,000	6,00,000
Variable Components		
The company provides 100% sponsorship under the Global Education Policy, enabling employees to travel abroad for	25000	3000

4 to 5 days annually to pursue International Certification Programs with top-ranked global universities.

Total Variable Pay 25000 3000

Gross CTC 75000 9000

Please note: If a candidate joins the company before completing 12 months of service, the joining bonus paid will be recovered from the bonus and final settlement (F&F).

A deduction of 1,000 will be made from your monthly salary, along with an employer contribution of 4 months.

9

Working Days

Monday to Saturday, 10 AM - 7:30 PM

10

Location

Gurgaon (Relocation mandatory for outstation candidates)

11

Travel

Frequent international travel involved for project coordination and client servicing. Compensation & Benefits

12

Dress Code

Business suits from Monday to Thursday

13

Work from office profile

This is strictly a work-from-office profile; we do not offer hybrid or

work-from-home options. Please apply only if you are comfortable working from the office.

Candidate should have Passport as in this profile candidate will be handling International Projects

Open for Courses

- Jain - Arka Jain University Jharkhand

MBA (Semester)

1. Business Administration & Management
2. Finance
3. Human Resources
4. Commerce
5. Finance & Financial Management
6. Marketing
7. Marketing & Sales
8. Marketing & Finance
9. Marketing & Human Resource

Eligibility Criteria

MBA (Semester)

All students are eligible

Work Experience Criteria

No work experience based criteria defined yet!

Allowed Genders

[Y] Male students
[Y] Female students
[Y] Other Genders

Backlogs

Students with backlog(s) not allowed

Hiring Workflow

Pre-placement Talk

No Venue/Time specified

Group discussion

No Venue/Time specified

HR interview

No Venue/Time specified

Additional Info

No additional information