

NJ Group

Deputy Assistant Manager

Job Profile Details

Placement Cycle	ARKA JAIN University - Placements 2024-25
Job Location	Jamshedpur, Ranchi, Kharagpur, Durgapur, Guwahati & Muzaffarpur
Date of Visit	NA
Position Type	Full Time
Expected Hires	NA
Sector	NA
CTC	INR 350000
Category	Level 2 - General
Description	<p>Primary Role</p> <p>Identify, meet the potential leads who want to be an entrepreneur and explain to them about the business opportunities and convince them to start the Financial Products Distribution business and become a Financial Products Distributor / Partner.</p> <p>Providing financial products training to Distributors for Business Development.</p> <p>Plan activities and strategies for business development for distributors.</p> <p>Educate the partners about product portfolio, services offers and also evaluate them on sales performance, recommend improvements.</p> <p>Develop positive working relationships with partners to build business.</p> <p>1) Products: Mutual Funds, Insurance, Loan Against Security (LAS), Bonds etc.</p> <p>2) Business targets: Recruitment of Financial Products Distributor, Product sales etc.</p>

Open for Courses

- Jain - Arka Jain University Jharkhand

MBA (Semester)

1. Marketing & Finance

Eligibility Criteria

MBA (Semester)

All students are eligible

Work Experience Criteria

No work experience based criteria defined yet!

Allowed Genders

[Y] Male students
[Y] Female students
[Y] Other Genders

Backlogs

Students with any number of ongoing backlogs are eligible

Hiring Workflow

Pre-placement Talk

No Venue/Time specified

Resume shortlisting

No Venue/Time specified

Written test

No Venue/Time specified

Technical interview

No Venue/Time specified

HR interview

Venue : Online
Time : 15 Dec 2024, 11:00 AM IST

Group discussion

Venue : Online
Time : 04 Dec 2024, 03:00 PM IST

Additional Info

No additional information