

# KHENSHU

## Business Development Representative

Job Profile Details

Placement Cycle	ARKA JAIN University - Placements 2024-25
Job Location	Bangalore
Date of Visit	NA
Position Type	Full Time
Expected Hires	NA
Sector	Business Development
CTC	INR 300000 - 400000
Category	Level 2 - General
Description	<p>Job description</p> <p>Company: Khenshu</p> <p>About Us:</p> <p>Khenshu is an award-winning luxury furniture and home decor brand renowned for its exquisite craftsmanship, innovative designs, and commitment to sustainability. Our mission is to transform spaces into personalized sanctuaries that reflect the unique style of our clients.</p> <p>Position Overview:</p> <p>We are seeking a dynamic and motivated Business Development Representative to join our growing team. The ideal candidate will be instrumental in driving sales growth and expanding our market presence. This role offers an exciting opportunity to work with high-end clients and promote our exceptional range of luxury products.</p> <p>Key Responsibilities:</p> <p>Identify and develop new business opportunities through networking, research, and outreach.</p> <p>Build and maintain strong relationships with clients, interior designers, and</p>

industry professionals.  
Conduct presentations and product demonstrations to showcase our luxury furniture and other services to clients  
Collaborate with the marketing team to create compelling promotional materials and campaigns.  
Attend trade shows, events, and industry exhibitions to represent Khenshu and expand our network.  
Meet with potential clients and visit their site to understand their requirements  
Track and analyze sales metrics to identify trends and areas for improvement.  
Provide exceptional customer service and support throughout the sales process.  
Qualifications:  
Proven experience in business development or sales, preferably within the luxury goods or home decor industry.  
Strong communication and interpersonal skills, with a passion for building relationships.  
Ability to work independently and as part of a team in a fast-paced environment.  
Proficient in Microsoft Office Suite.  
A keen eye for design and an understanding of luxury market trends.  
Preference will be given to candidates with a background in the design industry

## Open for Courses

### - Jain - Arka Jain University Jharkhand

#### *BCA*

1. Data Science ( DS )
2. Artificial Intelligence ( AI )

#### *B.Sc*

1. Biotechnology

#### *BA (Hons.)*

1. Fashion Design
2. English
3. Journalism & Mass Communication

#### *BBA LLB (Hons)*

1. BBA-LLB (H)

#### *B.Tech*

1. Mechanical Engineering
2. Electrical and Electronics Engineering
3. Computer Science Engineering

## Eligibility Criteria

BA (Hons.)	<i>All students are eligible</i>
BBA LLB (Hons)	<i>All students are eligible</i>
BCA	<i>All students are eligible</i>
B.Tech	<i>All students are eligible</i>
B.Sc	<i>All students are eligible</i>

Work Experience Criteria	No work experience based criteria defined yet!
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Allowed Genders	[Y] Male students [Y] Female students [Y] Other Genders
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Backlogs	Students with backlog(s) not allowed
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## Hiring Workflow

### Resume shortlisting

*No Venue/Time specified*

## Additional Info

No additional information