Marut Air Systems Private Limited

VENTILATION ENGINEERS

Sales Engineer

Job Profile Details

Placement Cycle	ARKA JAIN University - Placements 2024-25
Job Location	Ahmedabad
Date of Visit	NA
Position Type	Full Time
Expected Hires	NA
Sector	NA
СТС	INR 350000 - 400000
Category	Level 2 - General
Description	Marut Air Systems Pvt. Ltd. stands as India's leading manufacturer of industrial ventilation products. With a remarkable 100% sales conversion ratio, they are the epitome of excellence in solving industrial ventilation challenges. Their highly engineered, cost-effective, and environmentally friendly products have set industry standards and are trusted by leading brands across the nation. OFFICIAL WEBSITE: <u>https://marutair.com/about-us/</u> Roles and Responsibilities Convert leads into deals. Develop and maintain strong relationships with existing and potential clients Conduct technical presentations and product demonstrations to prospective clients. Provide technical expertise and guidance to clientsregarding our ventilation products. Prepare and deliver proposals and quotations to customers, ensuring accuracy and timelyresponse. Negotiate contracts and pricing terms with clientsto maximize the company's profitability. Stay up-to-date with industry trends and developments to identify new business opportunities. Maintain strong relationships with existing clients, ensuring
	their needs are met
	andexpectations exceeded. Benefits -

Exceptional growth in the Ventilation industry. Opportunity to meet big industrialists. Self-development. Very comfortable work environment.

Public relations.

100% sales conversion organization.

Strong work ethics, our employees are our first priority than our customers.

Job Location: Ahmedabad

Job Timings: Mon to Sat (10:00am to 07:00pm)

CTC - 3.5 - 4 LPA Terms & Conditions:

- There will be a 1.5 years of mutually agreed upon bond,

6 months will be the probation period.

Qualification: - MBA Sales and Marketing

- B.Tech Engineering (EEE & ME) Why Choose Marut Air Systems Pvt. Ltd..?- Market Leader: They are the foremost manufacturer of industrial ventilation products in India.- Innovation: They are at the forefront of technology and innovation in our industry.- Growth Opportunities: Marut Air Systems offers a dynamic and growth-oriented work environment.- Training and Development: They invest in our employees through continuous learning and development programs.-Competitive Compensation: They offer competitive salary packages and benefits. They are looking for individuals who are not only technically skilled but also share their vision of creating cleaner and safer industrial environments.*Have a look at the culture of Marut Air, where hard work is valued and rewarded.**Success trip t o р arty Udaipur:*https://www.linkedin.com/posts/marutair_holi2024-holicelebrations-marutair-activity-7 1 7 8 6 8 6 8 1 8 5 6 3 8 6 6 6 2 4 -2DXd?utm_source=combined_share_message&utm_m edium=member_desktop

* Fun Saturdays at Marut Air:*<u>https://www.linkedin.com/posts/marut-</u> <u>air_teambonding-treasurehunt-hractivities-activity-</u> 7 2 0 8 7 2 1 5 8 4 3 8 6 1 7 0 8 8 0 -UYII?utm_source=combined_share_message&utm_med ium=member_desktop

* F u n S p o r t s Activities:*<u>https://www.linkedin.com/posts/marut-</u> <u>air_marut-marutair-teamspirit-activity-</u> 7 1 5 9 4 4 7 0 8 1 6 3 8 5 8 4 3 2 0 -<u>xxyQ?utm_source=combined_share_message&utm_me</u>

Open for Courses

- Jain - Arka Jain University Jharkhand

MBA (Semester)

- 1. Marketing & Finance
- 2. Marketing & Human Resource

B.Tech

- 1. Mechanical Engineering
- 2. Electrical and Electronics Engineering

Eligibility Criteria

MBA (Semester)	All students are eligible	
B.Tech	All students are eligible	
Work Experience Criteria	No work experience based criteria defined yet!	
Allowed Genders	[Y] Male students [Y] Female students [Y] Other Genders	
Backlogs	Students with backlog(s) not allowed	

Hiring Workflow

Pre-placement Talk	No Venue/Time specified
Group discussion	Venue : Virtual Time : 27 Nov 2024, 03:00 PM IST
HR interview	No Venue/Time specified

Additional Info

No additional information