

Learning Routes Pvt. Ltd.

Sales Associate

Job Profile Details

Placement Cycle

ARKA JAIN University - Placements 2024-25

Job Location

Gurgaon, Delhi, Noida, Bengaluru and Mumbai

Date of Visit

Feb 07, 2025

Position Type

Full Time

Expected Hires

NA

Sector

Business Development

CTC

INR 570000 - 606000

Category

Level 2 - General

Description

COMPANY PROFILE:

Learning Routes is one of the fastest growing education service providers. They offer a broad range of choices in management and technology programs. Reaching out, making the process user-friendly, having cutting edge innovations and giving a beneficial network of experts are just the bases of what they grant!

As Learning Routes, they are here to administer a flawless curriculum to the ones who are aspired to have Post graduate, Under Graduate, Diploma, Certification and industry oriented technical programs from premium management schools.

WEBSITE: <https://www.learningroutes.in/>

PROFILE: SALES ASSOCIATE

INDUSTRY: Education Sales Industry

ELIGIBLE COURSE & SPECIALIZATION: MBA

ELIGIBLE PASSING YEAR: 2025

ELIGIBLE GENDER: MALE/FEMALE

Key Skills:

Decent Communication Skills, Passionate, Lead Generation, Cold Calling, Business Development, Analytical Skills, Time Management.

Key Responsibility Areas:

Cold Calling & Lead Generation to increase the sales output

Work on Corporate Data Sources and Allotted Leads

Career & Education Counselling for Working Professionals

Interpersonal Skills for End-to-End Sales

Manage and Achieve Daily, Weekly, and Monthly Work Reports

Ability to reach out to the customers directly

Perks & Benefits

Yearly and attendance bonus

Monetary rewards + Gifts in monthly Contests

Monetary rewards + Gifts in Semi-Annual Contest
Increment in salary post-probation period
In-house growth and improved designations

Open for Courses

- Jain - Arka Jain University Jharkhand

BBA

1. Finance
2. Marketing
3. Human Resource

B.Com (Hons.)

1. Finance
2. Marketing
3. Human Resource

MBA (Semester)

1. Marketing & Finance
2. Marketing & Human Resource

Eligibility Criteria

MBA (Semester)	<i>All students are eligible</i>
B.Com (Hons.)	<i>All students are eligible</i>
BBA	<i>All students are eligible</i>
Work Experience Criteria	No work experience based criteria defined yet!
Allowed Genders	[Y] Male students [Y] Female students [Y] Other Genders
Backlogs	Students with backlog(s) not allowed

Hiring Workflow

Pre-placement Talk	Venue : Virtual Time : 07 Feb 2025, 10:30 AM IST
Group discussion	Venue : Virtual Time : 07 Feb 2025, 11:00 AM IST
HR interview	<i>No Venue/Time specified</i>

Additional Info

No additional information