

# SBI Securities

## Relationship officer

### Job Profile Details

Placement Cycle	<b>ARKA JAIN University - Placements 2024-25</b>
Job Location	Jamshedpur
Date of Visit	NA
Position Type	Full Time
Expected Hires	NA
Sector	Sales
CTC	INR 250000
Category	Level 2 - General
Description	<ol style="list-style-type: none"><li>1. Building and maintaining the relationship with mapped areas CSRs and senior team.</li><li>2. Regularly visiting corporates of assigned area along with CSRs for the bulk client acquisition.</li><li>3. Develop and maintain contact with the clients, Participate in sales activities to achieve target</li><li>4. Demat &amp; Trading account Activation</li><li>5. Handling product queries and service issues</li><li>6. Meeting clients, collecting documents, Explaining Schemes and Products offering, personalized service to clients</li></ol> <p>Ensure the achievement of given business target</p> <p>Qualification: Minimum Graduation</p> <p>Age: Up to 29 Years</p> <p>Remuneration: 2.50 lac p.a + incentives based on performance</p>

### Open for Courses

- Jain - Arka Jain University Jharkhand
- MBA (Semester)
- 1. Marketing & Finance
- 2. Marketing & Human Resource

### Eligibility Criteria

MBA (Semester)	<i>All students are eligible</i>
Work Experience Criteria	No work experience based criteria defined yet!
Allowed Genders	[Y] Male students [Y] Female students [Y] Other Genders
Backlogs	Students with backlog(s) not allowed

## Hiring Workflow

<b>Resume shortlisting</b>	<i>No Venue/Time specified</i>
<b>Pre-placement Talk</b>	<i>No Venue/Time specified</i>
<b>HR interview</b>	<i>No Venue/Time specified</i>

## Additional Info

No additional information