Lenskart Pvt

Fashion consultant

Job Profile Details

Placement Cycle	**ARKA JAIN University - Placements 2024-25**
Job Location	54, Delta tower , Sector 44 Gurgaon
Date of Visit	NA
Position Type	Full Time
Expected Hires	NA
Sector	Sales
CTC	INR 300000
Category	Level 2 - General

Description

Overview
Lenskart.com is looking for an enthusiastic Tele/Chat sales Representative to contribute in generating sales for their company. He/ She will be responsible for closing sales deals over the phone and maintaining good customer relationships. An effective telesales representative must be an excellent communicator and have superior people skills. They must be comfortable presenting products or services over the phone as well as dealing with complaints and doubts. The goal is to help the company grow by bringing in customers and developing business.
Roles and Responsibilities
 Calling existing and potential customers to persuade them to purchase company products and services.
Accurately recording details of customers purchase orders.
Contact potential or existing customers to inform them about a product or service using scripts.
Take and process orders in an accurate manner
Handle grievances to preserve the companys reputation
Go the extra mile to meet sales quota and facilitate future sales
Processing all customer purchases accordingly.
Managing customer accounts by ensuring that existing customers remain satisfied with company
products and services.
Developing and sustaining solid relationships with customers to encourage repeat business.
Using sales scripts proffered by the company to drive sales and respond to customer rejections.
Developing in-depth knowledge of customer products and services to make suitable

recommendations based on customers' needs and preferences.

Continually meeting or exceeding daily and monthly targets with respect to call volume and sales.

Requirements
a) Strong Communication & Interpersonal Skills.
b) Problem solving and Negotiation Skills.
c)Graduation / Post Graduation
d) Keep records of calls and sales and note useful information
e)Proficiency in English.
What the company offer
Substantial responsibility and ownership from the early beginning.
Great Career Path
Unlimited Incentives
Competitive salary based on your experience and linked to performance.
Opportunity to play an important role in a fast growing start-up
Eligibility Criteria:
   - Qualification: BBA/BCA/B.COM/B.Sc Biotechnology &BA English
   - Year of Passing: 2025
   - Required Skills: Excellent communication skills (without MTI) , Interest to get into Sales
Selection Process:
   - HR Screening
   - AI test
   - Trainers Round
   - Operations round

Open for Courses

- **Jain - Arka Jain University Jharkhand**
   BBA
   1. Marketing
   2. Human Resources
   3. Business Administration & Management
   4. Commerce
   5. Entrepreneurship
   6. Finance & Financial Management
   7. Accounting
   8. Banking
   9. Digital Marketing
   10. Finance
   11. Marketing
   12. Human Resource

BCA

1. Computer Science & Engineering
2. Computer Application
3. Computer Science
4. Data Science/ Data Analytics
5. Internet of Things
6. Data Science
7. Computer Science & Data Processing
8. Information Technology
9. Aritificial Intelligence
10. Computer Science & Engineering
11. Computer Science - Information Security
12. B. Sc.- Computer Technology
13. Machine Learning
14. Computer Science
15. Computer Network and Information Security
16. Computer Networks
17. Software Engineering
18. IT
19. Data Analytics
20. Artificial Intelligence/ Data Science
21. Computer Science.
22. Software Development
23. Data Science (DS)
24. Artificial Intelligence (AI)
25. IoT and Sensor Systems
26. AI & MACHINE LEARNING
27. AI /Data Science
28. AI & Analytics
29. Computer Engineering
30. DATA SCIENCE AND ENGINEERING

B.Com (Hons.)

1. Accounting
2. Finance & Financial Management
3. Marketing
4. Human Resources
5. Commerce
6. Data Science
7. Finance
8. Marketing
9. Human Resource
10. Finance

B.Sc

1. Information Technology
2. Biotechnology

BA (Hons.)
1. English
2. Fashion Design
3. English
4. Journalism & Mass Communication

Eligibility Criteria

B.Com (Hons.)	*All students are eligible*
BBA	*All students are eligible*
BCA	*All students are eligible*
BA (Hons.)	*All students are eligible*
B.Sc	*All students are eligible*

Work Experience Criteria	No work experience based criteria defined yet!
Allowed Genders	[Y] Male students [Y] Female students [Y] Other Genders
Backlogs	Students with backlog(s) not allowed

Hiring Workflow

Pre-placement Talk	*No Venue/Time specified*
HR interview	*No Venue/Time specified*

Additional Info

No additional information