

myroomie

Sales Associate

Job Profile Details

Placement Cycle

ARKA JAIN University - Placements 2024-25

Job Location

Bengaluru

Date of Visit

NA

Position Type

Full Time

Expected Hires

NA

Sector

NA

CTC

INR 600000

Category

Level 2 - General

Description

About Company:

Monami Hospitality Pvt Ltd is a dynamic and rapidly expanding student housing company with operations in Bangalore and Chennai. Our mission is to provide comfortable and secure living spaces for students from various universities. Monami Hospitality Pvt Ltd

(<https://www.myroomie.in/> & <https://www.mykhana.in/>) has operations in Bangalore and Chennai and serves over 10000 students from 25 universities. We have also delivered more than 2 million wholesome and nutritious meals and catering to over 25 large and medium corporate.

Job Overview: We are excited to announce an opportunity for Sales professionals to join our ambitious and dynamic team. We are looking for a Sales professional who can be part of the team of an ambitious and rapidly expanding student housing company based in Bangalore. As it includes planning, developing, managing, and overseeing sales activities and strategies. This is a chance to be part of a thriving company that values innovation, creativity, and dedication.

Role Description:

The Sales role is a full-time on-site position in Bengaluru. The Sales Executive will be responsible for creating and executing sales strategies, meeting with clients, building customer relationships, and maintaining sales records. The Sales Executive will also be responsible for

providing excellent customer service, answering customer queries, and exhibiting good product knowledge.

Someone who is passionate for achieving annual sales targets, building relationships, and understanding customer trends

Qualifications:

Proven sales experience in the hospitality or real estate industry

Excellent communication and negotiation skills

Proven work experience of 0-5 years in Sales, freshers can also apply!

Good customer service skills

Ability to work independently and in a team environment

Problem-solving and analytical skills

Good organizational skills and ability to manage time effectively

Knowledge of property management and leasing processes is a plus

Immediate joiners are preferred!

If you are passionate about sales and want to be part of a vibrant and growing company, we invite you to apply.

Join us in shaping the future of student housing and hospitality!

For more details, please contact Aneesh Sir (9633726950) from Placements Team.

Open for Courses

- Jain - Arka Jain University Jharkhand

BBA

1. Marketing
2. Human Resource

B.Com (Hons.)

1. Marketing

MBA (Semester)

1. Marketing & Finance
2. Marketing & Human Resource

Eligibility Criteria

BBA

All students are eligible

B.Com (Hons.)

All students are eligible

MBA (Semester)

All students are eligible

Work Experience Criteria

No work experience based criteria defined yet!

Allowed Genders

[Y] Male students
[Y] Female students

[Y] Other Genders

Backlogs

Students with backlog(s) not allowed

Hiring Workflow

Shortlisting

No Venue/Time specified

Screening Interview

No Venue/Time specified

Sales Interview

No Venue/Time specified

Final HR Round

No Venue/Time specified

Additional Info

No additional information