

# Vitalpro Consumer Pvt. Ltd

Store Sales Executive ( Immediate Joiners Preferred )

## Job Profile Details

Placement Cycle	ARKA JAIN University - Placements 2024-25
Job Location	Chandivali Powai, Mumbai
Date of Visit	NA
Position Type	Full Time
Expected Hires	NA
Sector	Business Development
CTC	INR 300000
Category	Level 2 - General
Description	<p>About Company: Vitalpro Consumer Pvt Ltd. It has 5000 Sq. Ft. central kitchen at the heart of Mumbai, 2 mins from Mahalaxmi Railway station and 5 mins Byculla railway station. The brand is an Indian and western dessert and is opening 3 shops in Mumbai by Dec 24, at Mahalaxmi, Powai and Kandivali.</p> <p>Job Summary: We are seeking a motivated and customer-friendly Sales Executive to join our mithai shop. The role involves helping customers choose sweets, handling sales, maintaining the shop's cleanliness, and ensuring a pleasant shopping experience.</p> <p>Key Responsibilities: 1. Customer Support: Welcome customers warmly and understand their preferences. Recommend sweets and other products based on their needs. Explain product details like Flavors, ingredients, and prices. 2. Sales Handling: Operate the billing system for purchases. Manage payments via cash, cards, or digital methods. Handle exchanges and refunds as per shop rules. 3. Display &amp; Stock: Keep the product display attractive and well-stocked. Check inventory levels and notify when stock is low. Ensure products are stored to maintain freshness. 4. Shop Cleanliness: Keep the shop and counters clean and tidy at all times. Follow hygiene and food safety standards. 5. Customer Interaction: Resolve customer questions and issues professionally. Highlight new arrivals, popular items, or festive offers. 6. Team Collaboration: Work with teammates to handle rush hours smoothly. Attend product and service training sessions as needed. Excellent communication and presentation skills with an in-</p>

depth understanding of food products  
 Superior customer service skills with a passion for high-end sales  
 Strong negotiation and deal-closing skills  
 Excellent problem-solving skills  
 Willingness to work on holidays, weekends, and during festivals.  
 Knowledge of gourmet food products and luxury market trends is preferred but not mandatory  
 What We Offer:  
 Competitive salary with performance-based incentives.  
 Creative and collaborative work environment.  
 Growth opportunities in a rapidly expanding business vertical

## Open for Courses

### - Jain - Arka Jain University Jharkhand

#### BBA

1. Finance
2. Marketing
3. Human Resource

#### B.Com (Hons.)

1. Finance
2. Marketing
3. Human Resource

#### BA (Hons.)

1. English

## Eligibility Criteria

BA (Hons.)	<i>All students are eligible</i>
B.Com (Hons.)	<i>All students are eligible</i>
BBA	<i>All students are eligible</i>

Work Experience Criteria	No work experience based criteria defined yet!
Allowed Genders	[Y] Male students [Y] Female students [Y] Other Genders
Backlogs	Students with backlog(s) not allowed

## Hiring Workflow

Resume shortlisting	<i>No Venue/Time specified</i>
HR interview	<i>No Venue/Time specified</i>

## Additional Info

No additional information