

Unicharm India Private Limited

Junior Sales Executive



Job Profile Details

Placement Cycle

ARKA JAIN University - Placements 2024-25

Job Location

Various Location including West Bengal

Date of Visit

NA

Position Type

Full Time

Expected Hires

NA

Sector

Sales

CTC

INR 300000

Category

Level 2 - General

Description

- Appointment of new distributor for retail business expansion in Vacant Areas .
- Ensure primary billing to all newly appointed distributors
- Performance monitoring of ISR's / SA's -TC,PC , LPC
- Ensure Product Placement in Outlets
- Ensure Visibility of Products in the assigned territory
- Responsible for achieving Primary and Secondary target for the assigned distributors
- Impart training to SA / ISR / New Distributors from time to time
- Ensure ND and WD in the assigned territory
- Regular Tracking of Competitor's activity in market
- Monitoring of Van route operation in rural markets wherever required .

Skills Required:

- Candidate should be flexible , enthusiastic and go - getter .
- Proficient in Excel & PowerPoint .
- Good Communication Skills.
- Good Analytical Skills

Benefits apart from salary:

- Additional Traveling Allowance & Daily Allowance.
- Attractive incentives

Scheduled Interview: **30th October 2024 - 11.30 AM**

Onwards

Interview Location & Venue:
Unicharm India Private Limited
46D, Jawaharlal Nehru Road,
2nd Floor, J K Millennium Centre, Kolkata - 700 071
(Nearest Metro Station - Maidan)

Contact Person: Mr. Kunal Karmakar

Open for Courses

- Jain - Arka Jain University Jharkhand

BBA

1. Marketing

B.Com (Hons.)

1. Marketing

MBA (Semester)

1. Marketing & Finance

2. Marketing & Human Resource

Eligibility Criteria

B.Com (Hons.)

All students are eligible

MBA (Semester)

All students are eligible

BBA

All students are eligible

Work Experience Criteria

No work experience based criteria defined yet!

Allowed Genders

[Y] Male students
[N] Female students
[N] Other Genders

Backlogs

Students with backlog(s) not allowed

Hiring Workflow

Group discussion

Venue : Unicharm India Private Limited 46D, Jawaharlal
Nehru Road, 2nd Floor, J K Millennium Centre, Kolkata -
700 071

Time : 30 Oct 2024, 05:30 AM IST

HR Interview

No Venue/Time specified

Additional Info

No additional information