

Swipe - Billing and Payments App

Business Development Associate & Customer Support Associate

Job Profile Details

Placement Cycle	ARKA JAIN University - Placements 2024-25
Job Location	Hyderabad
Date of Visit	NA
Position Type	Full Time
Expected Hires	NA
Sector	NA
CTC	INR 500000
Category	Level 2 - General
Description	<p>Key responsibilities:</p> <ol style="list-style-type: none">1. Give product demos to small businesses online on Google Meet/Zoom, etc.2. Call and identify potential customers from leads and do regular follow-ups3. Work on customer onboarding & account and relationship management4. Maintain records of all sales, customer feedback & queries, etc.5. Create marketing strategies and campaigns to improve sales6. Report & collaborate with product teams7. Suggest product improvements based on customer needs <p>Requirements:</p> <ol style="list-style-type: none">1. Candidates must speak Hindi/Kannada fluently2. Comfortable working in-office in Hyderabad <p>Skill(s) Required :</p> <ol style="list-style-type: none">1. English Proficiency (Spoken)2. English Proficiency (Written)3. Hindi/Kannada Proficiency (Spoken)4. MS-Excel <p>Salary : Annual CTC: 5 LPA + Incentives + variables</p> <p>Location: Hyderabad</p>

Open for Courses

- Jain - Arka Jain University Jharkhand

BBA

1. Finance
2. Marketing
3. Human Resource

MBA (Semester)

1. Marketing & Finance
2. Marketing & Human Resource

Eligibility Criteria

MBA (Semester)

All students are eligible

BBA

All students are eligible

Work Experience Criteria

No work experience based criteria defined yet!

Allowed Genders

[Y] Male students
[Y] Female students
[Y] Other Genders

Backlogs

Students with backlog(s) not allowed

Hiring Workflow

Pre-placement Talk

Venue : Virtual
Time : 11 Oct 2024, 04:00 PM IST

Technical interview

Venue : Virtual
Time : 16 Oct 2024, 12:00 PM IST

Additional Info

No additional information