

# ESAF Small Finance Bank

## Executive Trainee



### Job Profile Details

Placement Cycle

**ARKA JAIN University - Placements 2024-25**

Job Location

Pan India

Date of Visit

Nov 30, 2024

Position Type

Full Time

Expected Hires

NA

Sector

Marketing - General

CTC

INR 425000

Category

Level 2 - General

Description

- The primary responsibility is to support the bank by customer acquisition, establishing relationship with customers and deepening the relationship to enhance the business of the branch
- Capitalise the existing market opportunities to meet the needs of the bank and ensure portfolio quality.
- Enhancing sales by reaching out to existing customers and doing an upsell or a cross sell
- Maintain regulatory compliance of the bank
- Ensure that all activities are carried out as per the set Standard Operating Procedure of the bank daily operations.

#### PRE-REQUISITES FOR SELECTION:

- Maintain the highest standards of professional conduct, ethics, integrity, and control in execution of
- Willingness to work in field/rural areas
- Excellent written and oral communication skills
- Good analytical skills

- Integrity
- Good sales & business acumen
- Service orientation
- Target orientation

Job role-

Business Development, Banking Operations, Portfolio Quality New Clients Acquisition, Performance and Statutory & Regulatory Compliance

## Open for Courses

### - Jain - Arka Jain University Jharkhand

*MBA (Semester)*

1. Marketing & Finance
2. Marketing & Human Resource

*B.Tech*

1. Mechanical Engineering
2. Electrical and Electronics Engineering
3. Computer Science Engineering

## Eligibility Criteria

B.Tech	<i>All students are eligible</i>
MBA (Semester)	<i>All students are eligible</i>
Work Experience Criteria	No work experience based criteria defined yet!
Allowed Genders	[Y] Male students [Y] Female students [Y] Other Genders
Backlogs	Students with any number of ongoing backlogs are eligible

## Hiring Workflow

<b>Pre-placement Talk</b>	<i>No Venue/Time specified</i>
<b>Resume shortlisting</b>	<i>No Venue/Time specified</i>
<b>Written test</b>	<i>No Venue/Time specified</i>
<b>HR interview</b>	<i>No Venue/Time specified</i>

## Additional Info

No additional information