

Bajaj Finance

Sales



Job Profile Details

Placement Cycle	ARKA JAIN University - Placements 2024-25
Job Location	Bengaluru
Date of Visit	NA
Position Type	Full Time
Expected Hires	NA
Sector	Sales
CTC	INR 450000
Category	Level 2 - General
Description	<p>Please find the Job description</p> <ul style="list-style-type: none">- Manage FOS , recruit, train and motivate the team- Manage channel relationships- Drive sales numbers and increase finance penetration, meet allocated sales targets- Manage the sales process- Ensure process rigour and controllership- Ensure smooth service delivery to channel partners, dealers.- Manage the FOS productivity- Reconciliation of dealer payments <p>For further queries contact Amrutha 8618579949</p>

Open for Courses

- **Jain - Arka Jain University Jharkhand**
 - MBA (Semester)*
 - 1. Marketing
 - 2. Marketing & Sales
 - 3. Marketing & Finance
 - 4. Marketing & Human Resource

Eligibility Criteria

MBA (Semester)

All students are eligible

Work Experience Criteria

No work experience based criteria defined yet!

Allowed Genders

[Y] Male students
[Y] Female students
[Y] Other Genders

Backlogs

Students with backlog(s) not allowed

Hiring Workflow

Resume shortlisting

No Venue/Time specified

Additional Info

No additional information