

Jaro Education

UG for Graduate Trainee /MBA for Management Trainee (basis - educational qualification).



Job Profile Details

Placement Cycle	ARKA JAIN University - Placements 2024-25
Job Location	Zone -1 Mumbai, Pune, Bengaluru, Hyderabad, Chennai & Gurugram Zone -2 Lucknow, Chandigarh, Jaipur, Ahmedabad & Kochi
Date of Visit	NA
Position Type	Full Time
Expected Hires	NA
Sector	Marketing - General
CTC	INR 700000
Category	Level 2 - General
Description	<p>Role & Responsibilities - By connecting each day with a minimum of 80 working professionals - our primary target audience, from the database / leads present on the lead - squared CRM software; you are expected to create a pool of genuine prospects.</p> <p>At this point, identifying the need for up - skilling depending on the customers area of interest becomes imperative, so as to ensure a better conversion rate.</p> <p>Moreover, providing prospective customers with a detailed information about the programs being offered, through telephonic / video - counseling or an in - person meeting, further helps in creating a strong pipeline for the days ahead.</p> <p>Basically, you are responsible for ensuring daily deliverables are successfully met alongside weekly / monthly enrolment targets.</p> <p>As observed, this is an End - to - End Sales role wherein, you initiate conversations with a cold - calling activity & eventually, lead it towards final closures.</p>

Open for Courses

- Jain - Arka Jain University Jharkhand

BBA

1. Finance
2. Marketing
3. Human Resource

B.Com (Hons.)

1. Finance
2. Marketing
3. Human Resource

MBA (Semester)

1. Marketing & Finance
2. Marketing & Human Resource

Eligibility Criteria

B.Com (Hons.)

All students are eligible

BBA

All students are eligible

MBA (Semester)

All students are eligible

Work Experience Criteria

No work experience based criteria defined yet!

Allowed Genders

[Y] Male students
[Y] Female students
[Y] Other Genders

Backlogs

Students with any number of ongoing backlogs are eligible

Hiring Workflow

Pre-placement Talk

No Venue/Time specified

Resume shortlisting

No Venue/Time specified

Written test

No Venue/Time specified

Technical interview

No Venue/Time specified

HR interview

No Venue/Time specified

Additional Info

No additional information