

Cyfuture India Pvt Ltd- Bangalore



Management Trainee ? IT/Cloud sales

Job Profile Details

Placement Cycle	ARKA JAIN University - Placements 2024-25
Job Location	Noida
Date of Visit	NA
Position Type	Full Time
Expected Hires	NA
Sector	Sales
CTC	INR 600468
Category	Level 2 - General
Description	<p>COMPANY PROFILE</p> <p>Cyfuture, is a leader since 2001 in IT infrastructure, serves e-commerce, retail, education, finance, and government sectors. Our solutions optimize productivity and manage critical IT infrastructure and business support functions. Operating across 25+ locations globally, They offer futuristic digital services including Data Centre, Cloud, Digital Marketing, AI-ML, System Integration, and more. They HAVE BEEN AWARDED, MOST PROMISING BRANDS BY THE ECONOMIC TIMES OTHER HATS</p> <p>Great Place to Work Certified 3500+ Thinking Minds 1000+ clients 22 years of experience Multiple Fortune 500 clients</p> <p>Cyfuture is one of India's few Cloud services providers with indigenous MeitY empanelled data centers and facilities at multiple locations. Their Tier III data center includes dedicated hosting, Data Center migration, CDN, SSL, BCP, disaster recovery, & security.</p> <p>Cyfuture is CMMI level 5 assessed, ISO 20000-1:2011, and ANSI/ TIA942 certified</p>

organization. They also possess other industry leading certifications that include ISO/IEC 27001-2013, ISO 27001:2005, ISO 9001:2008, ITSM 20000, and ISO 22301:2012.

OFFICIAL WEBSITE- www.cyfuture.com

MBA in Sales and Marketing

B2B Sales sales/marketing results-oriented person. Minimum 65% and above marks throughout 10th, 12th, and graduation

- No active backlogs at the time of the Recruitment process Candidate should have excellent Sales & and client-handling skills. Tech-Sales Team member is required who should have the mindset to learn and earn for Technical Sales (Cloud Specialization would be preferred). Excellent communication and interpersonal skills
- Strong analytical and problem-solving skills.
- A hunter-sales mentality, excellent prospecting skills
- Excellent presentation and storytelling skills
- Healthy negotiation skills and business & financial acumen Candidate must have a strong willingness to learn and an inherent drive to succeed. As they say, - 'skills' can be taught but 'will' cannot

Start your career at a Great Place to work certified organization which is also named as one of the Best Organization for Women. Opportunity to work with one of the most prominent and promising indigenous tech company. Be a part of Cyfutures billion dollar growth story - help build our top line and secure a ticket to an exclusive Millionaire club that is all set to disrupt the cloud space in the country. You will get an opportunity to work in a fast-paced environment which will bring out the best in you.

Open for Courses

- Jain - Arka Jain University Jharkhand

MBA (Semester)

1. Marketing & Finance
2. Marketing & Human Resource

Eligibility Criteria

MBA (Semester)

Applicants must have obtained

65 % in Class 10th

65 % in Undergraduate

65 % in Class 12th

Work Experience Criteria	No work experience based criteria defined yet!
Allowed Genders	[Y] Male students [Y] Female students [Y] Other Genders
Backlogs	Students with any number of ongoing backlogs are eligible

Hiring Workflow

Pre-placement Talk	<i>No Venue/Time specified</i>
Online test	<i>No Venue/Time specified</i>
HR interview	<i>No Venue/Time specified</i>

Additional Info

No additional information