## ARKA JAIN UNIVERSITY TRAINING & PLACEMENT DEPARTMENT PLACEMENT OPPORTUNITY@ COMING KEYS

NOTICE NO.: AJU/T&P/UG/0091/23-24-

DATE: 25/05/2024

NAME OF COMPANY: COMING KEYS

**PAYROLL COMPANY NAME: COMING KEYS** 

## Registration Deadline is 11:59 AM, 27th May 2024

## **COMPANY PROFILE**

Coming Keys, they specialize in facilitating real estate transactions, providing comprehensive brokerage services, and ensuring seamless experiences for their clients. Coming Keys is a trusted partner in the real estate industry committed to customer satisfaction and expertise. Their priority is to establish and strengthen customer relationships based on quality service, honesty and trust. They have created a space for themselves in the real estate industry, defined by a strong and profitable commitment. From the best deals to hassle-free purchases and property management, our experienced and professional partners offer you the best deals.

OFFICIAL WEBSITE: <a href="http://www.comingkeys.com/about-us">http://www.comingkeys.com/about-us</a>

**DESIGNATION:** Sales Manager **JOB RESPONSIBILITIES**:

- Overseeing sales activities, including client acquisition, negotiation, and closing deals.
- Cold Calling, Maintaining trackers and Proper follow ups
- Meeting with clients physically & Closing the deals
- Leading and motivating sales teams to achieve targets and objectives.
- Developing and implementing strategic sales plans to expand market reach.
- Building and maintaining strong relationships with clients and stakeholders.

**QUALIFICATION: BBA & BCOM; Passing Year 2024** 

**SALARY OFFERED: CTC UPTO 4 LPA (2.4 LPA Fixed + Variable)** 

**GENDER:** Male

SELECTION PROCESS: Virtual Interview

JOB LOCATION: Gurgaon

TENTATIVE DATE OF JOINING: Immediate

**PROCESS OF REGISTRATION:** 

**01.** Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

## https://forms.gle/ipgSFiCPDbE1niLB9

- **02.** Students registered with the T&P Department for placements, are only eligible.
- **03.** Please note that it is mandatory to submit the above form to nominate successfully.
- **04.** The form can be submitted only once, thus please be cautious while filling up the form.
- **05.** The Resume File name must be student's own name.
- 06. Registration deadline for Nomination is till 11:59 am, 27th May 2024.
- **07.** One student can Register only once, thus be cautious while registering.
- **08.** Please Note: The Registration process will automatically turn off after the provided deadline.
- **09.** You are advised to read & understand the disclaimer below before applying for this opportunity.
- 10. For queries you may WhatsApp @ 9831664615 (Mr. Rahul Rej Sr.Manager T&P, AJU).

Sd/-

**HEAD - TRAINING & PLACEMENTS** 

H. K. Saints

<u>Disclaimer:</u> The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.