ARKA JAIN UNIVERSITY

TRAINING & PLACEMENT DEPARTMENT

PLACEMENT OPPORTUNITY@ MARUT AIR SYSTEMS PVT.LTD.

NOTICE NO.: AJU/T&P/UG/0083/23-24

DATE: 18/05/2024

NAME OF COMPANY: MARUT AIR SYSTEMS PVT.LTD.

PAYROLL COMPANY NAME: MARUT AIR SYSTEMS PVT.LTD.

Registration Deadline is 11:59 AM, 20th May 2024

COMPANY PROFILE

Marut Air Systems Pvt. Ltd. stands as India's leading manufacturer of industrial ventilation products. With a remarkable 100% sales conversion ratio, they are the epitome of excellence in solving industrial ventilation challenges. Their highly engineered, cost-effective, and environmentally friendly products have set industry standards and are trusted by leading brands across the nation.

OFFICIAL WEBSITE: https://marutair.com/about-us/

DESIGNATION: Industrial Sales Specialist

DEPARTMENT: Sales & Marketing

JOB RESPONSIBILITIES:

- Responsible for Sales of our products in the entire India Subcontinent and beyond.
- Engage with industry leaders to understand their needs and provide tailored solutions.
- Develop and maintain strong relationships with key decision-makers across various departments.
- Actively participate in negotiations to secure deals and drive revenue growth.
- Collaborate with the technical team to ensure customer requirements are met efficiently.
- Stay updated on industry trends, market conditions, and competitor activities.

WHAT COMPANY OFFER:

- Hands-On Experience: Get ready to roll up your sleeves and immerse yourself in the world of industrial sales. From client meetings to negotiations, you'll be at the forefront, gaining invaluable experience along the way.
- Career Development: This role is not just a job; it's a stepping stone towards a rewarding career. With ample opportunities for growth and advancement, you'll be well on your way to achieving your professional goals.
- Industry Exposure: Rub shoulders with industry leaders and decision-makers, expanding your network and opening doors to future opportunities.
- Training and Support: We invest in our employees' success. From comprehensive training programs to ongoing support from seasoned professionals, we ensure you have the tools and knowledge needed to excel in your role.

QUALIFICATION: BBA & BCOM; Passing Year 2024

SALARY OFFERED: CTC UPTO 4 LPA

GENDER: Male & Female

SELECTION PROCESS:

1. PPT

2. Written Test

3. Personal Interview

JOB LOCATION: Science City Road, Ahmedabad, Gujarat

TENTATIVE DATE OF JOINING: Immediate

PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

https://forms.gle/TgLhUFW4Go7aQEgH8

- **02.** Students registered with the T&P Department for placements, are only eligible.
- **03.** Please note that it is mandatory to submit the above form to nominate successfully.
- **04.** The form can be submitted only once, thus please be cautious while filling up the form.
- **05.** The Resume File name must be student's own name.
- 06. Registration deadline for Nomination is till 11:59 am, 20th May 2024.
- **07.** One student can Register only once, thus be cautious while registering.
- **08.** Please Note: The Registration process will automatically turn off after the provided deadline.
- **09.** You are advised to read & understand the disclaimer below before applying for this opportunity.
- 10. For queries you may WhatsApp @ 9831664615 (Mr. Rahul Rej Sr.Manager T&P, AJU).

Sd/-

HEAD - TRAINING & PLACEMENTS

H. K. Saints

<u>Disclaimer:</u> The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.