RKA JAIN UNIVERSITY

TRAINING & PLACEMENT DEPARTMENT
PLACEMENT OPPORTUNITY @ EASYECOM

NOTICE NO.: AJU/T&P/PG/0048/23-24
DATE: 21/05/2024
NAME OF COMPANY: EasyEcom
PAYROLL COMPANY: EasyEcom

Registration will close at 1:59 pm, 22nd May 2024

COMPANY PROFILE:

EasyEcom is an industry-leading Omni channel order & warehouse management solution for ECommerce businesses and multichannel retailers like Epigamia, Mondelez International, My Glamm, Borosil, Prestige, etc. We are persistently growing, from a few hundred clients to over 7000+ global clients, a handful of dedicated team members to 110+ members strong team, and being VC funded, they are continuing to expand over and beyond!

JOB TITLE: Management Trainees (Business Development)

LOCATION: Pan India

SALARY: CTC INR 5 – CTC INR 6 LPA

COURSE ELIGIBLE: MBA (With 70 percent in 10th, 12th & graduation)

SALES DEVELOPMENT REPRESENTATIVES:

● Developing Sales strategies to draw in potential buyers.

● Creating relationships with customers to identify their potential needs.

● Cold calling or responding to inquiries generated by advertisements.

BUSINESS DEVELOPMENT & ALLIANCES:

● Conducting background research on competitors, countries, projects, donor priorities and funding, and other BD-specific information.

● Contributing to the development and maintenance of the BD Department's databases and filing systems

● Contributing to the quality of written content including proofreading, formatting, and Editing Documents.

REQUIREMENTS:

● Post Graduate

● Excellent communication and negotiation skills

● Proficiency in English

● Excellent knowledge of MS Office

● Ability to collaborate with different stakeholders efficiently and effectively

● Self-motivated with a result-driven approach

● Critical thinker and problem solver

PERKS OF JOINING EASYECOM:

● Great Culture

● Product Training

● Recognition of Work

● Ownership & Leadership opportunities

● Internal Job postings

NOTICE: Date of virtual recruitment drive is 23rd May'2024 (Tentative)

VIRTUAL INTERVIEW PROCESS:

1. **Aptitude Test**
2. **Group Discussion**
3. **PPDT(Picture Perception & Description Test)**
4. **Personal Interview**

01. Interested students need to register on the link given below, click on the link below or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

https://forms.gle/4inXR5ny1jkiiz1s5

02. Students registered with the T&P Department for placements are only eligible.

03. Already placed & debarred students are not eligible.

04. Updated list of debarred students is available with the respective Faculty Coordinators.

05. Please note that it is mandatory to submit the above form to nominate successfully.
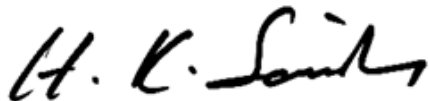
06. The form can be submitted only once, thus please be cautious while filling up the form.

07. The Resume File name must be the student's own name.

08. Registration will close at 1:59 pm, 22nd May 2024.

09. One student can Register only once, thus be cautious while registering.

10. Please Note: The Registration process will automatically turn off after the provided deadline.

11. You are advised to read & understand the disclaimer below before applying for this opportunity.

12. For queries you may WhatsApp @ 7279900530 (Ms. Zeba - Sr. Executive Training and Placement Department)

Sd/-

HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read and clearly understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.