

**ARKA JAIN UNIVERSITY**  
**TRAINING & PLACEMENT DEPARTMENT**  
**PLACEMENT OPPORTUNITY @ NJ GROUP**

NOTICE NO. : AJU/T&P/PG/0045/23-24

DATE: 16/05/2024

NAME OF COMPANY: NJ Group

PAYROLL COMPANY NAME: NJ Group

**Registration Deadline is 04:00 PM, 20<sup>th</sup> May 2024**

**COMPANY PROFILE**

**About us**

An evolving, emerging & enterprising group with its' roots in the financial services sector and today expanding into newer horizons with great passion. The vision of the group is to be leaders in businesses driven by customer satisfaction, commitment to excellence and passion for continued value creation for all stakeholders. This vision has helped us grow and build the trust of our customers and associates which is at the cornerstone of everything we do. Trust is also at the heart of our success and the driver for passion for our success. NJ Group is a leading player in the Indian financial services industry known for its strong distribution capabilities. The journey of NJ began in 1994 with the establishment of NJ India Invest Private Limited, the flagship company, to cater to investor needs in the financial services industry. Today, the NJ Wealth Distributor Network, earlier known as the NJ Fundz Network, started in 2003 is among the largest networks of financial products distributor in India. Over the years, NJ Group has diversified into other businesses and today has the presence in businesses ranging from financial products distributor network, asset management, real estate, insurance broking, training & development, technology & distribution of Organic food products, an Interior Designer, innovative loan products, offshore funds across the globe and charitable trust. Our rich experience in financial services, combined with executional capabilities and strong process & system orientation, has enabled us to shape a rising growth trajectory in our businesses. NJ Group is based out of Surat in Gujarat (India) and has presence in 180+ locations in India and has over 1800+ employees.

OFFICIAL WEBSITE- [www.njgroup.in](http://www.njgroup.in)

1. **DESIGNATION:** Deputy Assistant Manager

**JD of Unit Manager**

**Job Description**

**Primary Role**

Identify, meet the potential leads who want to be an entrepreneur and explain to them about the business opportunities and convince them to start the Financial Products Distribution business and become a Financial Products Distributor / Partner.

Providing financial products training to Distributors for Business Development.

Plan activities and strategies for business development for distributors.

Educate the partners about product portfolio, services offers and also evaluate them on sales performance, recommend improvements.

Develop positive working relationships with partners to build business.

1) Products: Mutual Funds, Insurance, Loan Against Security (LAS), Bonds etc.

2) Business targets: Recruitment of Financial Products Distributor, Product sales etc.

**Job Location: Kolkata Dalhousie & Sreerampur.**

**Fixed CTC- 3.40LPA + 2.30 Lakhs(incentive) + Travelling Allowance + Official Laptop + Official Sim Card.**

**Qualification: MBA-Finance/Marketing.**

**Designation: Deputy Assistant Manager.**

#### **JD of the CMI**

##### **Job Description**

##### **Primary Role**

To develop the insurance business in the assigned area by supporting the Sales Team.

Strategic planning for business development of insurance products in coordination with Branch Manager.

Training of the advisors on Product, Processes and Policies as defined by Head office.

Relationship building with insurance companies and liaising for various activities.

Activity Planning, Execution and overall management.

Operational Assistance to various mapped branches for logins and issuance.

Involvement in doing Business Opportunity Presentation for bringing new advisors in the business.

**Job Location: Kolkata Dalhousie & Rabindra Sadan.**

**Fixed CTC- 3.40LPA + 2.30 Lakhs(incentive) + Travelling Allowance + Official Laptop + Official Sim Card.**

**Qualification: MBA-Finance/Marketing.**

#### **SELECTION PROCESS:**

- 1. PPT**
- 2. Aptitude Test**
- 3. HR Round**
- 4. Operations Round**

## TENTATIVE MONTH OF JOINING: JUNE, 2024

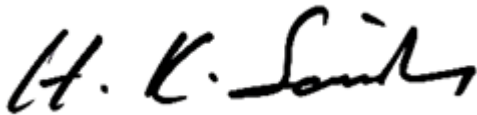
### PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/R4HiRkZqM7N8bqww9>

02. Students registered with the T&P Department for placements are only eligible.
03. Please note that it is mandatory to submit the above form to nominate successfully.
04. The form can be submitted only once, thus please be cautious while filling up the form.
05. The Resume File name must be the student's own name.
06. **Registration will close on 20<sup>th</sup> May 2024 @ 04:00 pm.**
07. One student can Register only once, thus be cautious while registering.
08. Please Note: The Registration process will automatically turn off after the provided deadline.
09. You are advised to read & understand the disclaimer below before applying for this opportunity.
10. For queries you may WhatsApp @ 7200581816 (Mr.Ravikumar S J – General Manager T&P, AJU).

SD/-



**Disclaimer:** The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.