ARKA JAIN UNIVERSITY TRAINING & PLACEMENT DEPARTMENT PLACEMENT OPPORTUNITY @ TVS MOTOR COMPANY LTD.

Notice No.: AJU/T&P/DIP/0021/23-24

Date: 28/03/2024

NAME OF COMPANY: TVS MOTOR COMPANY LTD.
PAYROLL COMPANY NAME: TVS MOTOR COMPANY LTD.

Registration Deadline is 12.59 pm, 29th March 2024

COMPANY PROFILE:

TVS Motor Company - Championing progress through mobility since 1911. The flagship of the TVS group of companies - TVS Motor Company is one of India's leading two & three wheeler manufacturers. With manufacturing plants in Hosur (near Bangalore), Mysore, Himachal Pradesh and Indonesia, it has the largest portfolio of vehicles and caters to the widest segment of customers. They understand the needs of their customers across different segments and engineer solutions around them.

While innovation is at the forefront of everything we do, at the very core are deeprooted customer insights. They are the world's first and only two-wheeler manufacturing company to win the coveted Deming Award for quality. With over 12000 employees in our family, TVSM has a production capacity of over 3.8 million vehicles and is actively present in over 60 countries worldwide.

WEBSITE: https://www.tvsmotor.com/

PROFILE: Diploma Engineer Trainee (DET)

SALARY PACKAGE OFFERED: INR CTC 3.80 LPA

BENEFITS: Breakfast, Lunch and Transportation will be provided every day for subsidised value.

JOB LOCATION: Your base location will initially be at TVS Motor Company Ltd - Hosur Plant, Tamil Nadu

COURSE & SPECIALIZATION ELIGIBLE: DIPLOMA (ME)

ELIGIBLE PASSING YEAR: 2024

ELIGIBILITY CRITERIA:

 Securing 60% marks throughout education – 10th/ 12th/ Diploma All Semesters till date.

GENDER ELIGIBLE: Male & Female

JOB DESCRIPTION:

1) Dealer Business Growth & Profitability:

- Improve Service business of dealer by taking counter measures to increase free services redemption and overall service inflow
- To improve service operational efficiency in workshop to improve profitability
- Diagnose critical technical issues
- Sale of service business enabling instruments like assurance penetration etc.

2) Improve CSI Score:

- Improve CSI through service process audit & take corrective actions to improve service standards at dealership
- Improve the capability level of dealer service team and give on the job training in areas of product knowledge, service repair standards, special tools, customer handling skills & Customer satisfaction, updating of knowledge through SIB
- Recover dissatisfied customers & take corrective actions.
- Implement recall policies as applicable

3) Service Network:

- Appointment of ASC/IDASC/IDB according to competitor network mapping
- Appointing CSPs & Parts retailers in the market for Customer reach.

4) Parts Business:

- Achieving the parts target of the dealer/APS and ensuring them for the eligibility on incentives
- To improve the parts distribution in the market

5) **Product Quality:**

• Product feedback to be given regularly to HO to improve product quality

6) People Effectiveness:

- Ensure the availability of Trained manpower across the network
- Control Attrition

TENTATIVE JOINING DATE/PERIOD: After successful completion of your course.

Virtual Interview Process:

- Profile Screening
- Online Assessment Technical
- TVS Leadership competency assessment
- Group Discussion
- Personal Interview

PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

https://forms.gle/4XeosMeTEDLixXsC9

02. Students registered with the T&P Department for placements, are only eligible.

- **03.** Already placed & debarred students are not eligible.
- **04.** Updated list of debarred students is available with the respective Faculty Coordinators.
- **05.** Please note that it is mandatory to submit the above form to nominate successfully.
- **06.** The form can be submitted only once, thus please be cautious while filling up the form.
- **07.** The Resume File name must be student's own name.
- 08. Registration deadline for Nomination is 12:59 pm, 29th March, 2024.
- **09.** The Registration process will automatically turn off after the provided deadline.
- 10. One student can Register only once, thus be cautious while registering.
- **11.** You are advised to read & understand the disclaimer below before applying for this opportunity.
- 12. Coordinating Training & Placement Manager: Mr. Rahul Rej (WhatsApp @ 9831664615).

Sd/-

HEAD - TRAINING & PLACEMENTS

H. K. Sails

<u>Disclaimer</u>: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read and clearly understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.