

**ARKA JAIN UNIVERSITY**  
**TRAINING & PLACEMENT DEPARTMENT**  
**PLACEMENT OPPORTUNITY @ AXIS BANK LTD.**

NOTICE NO.: AJU/T&P/PG/0010/23-24

DATE: 18/12/2023

NAME OF COMPANY: AXIS BANK LTD.

PAYROLL COMPANY: AXIS BANK LTD.

**Registration Deadline is 08:00 pm, 20<sup>th</sup> December 2023**

**ABOUT COMPANY:**

Incorporated in 1994, **Axis Bank** is one of India's most trusted banks & the third largest in the private sector. At Axis Bank, customer centricity has always been the foundation of our business. Their efforts to address the requirements of a diverse customer cross-section are powered by robust infrastructure, advanced technology, a comprehensive monitoring & control framework & a large talent pool.

They are a strong and young workforce with more than **90,000 employees driven to inspire 1 billion Indians in their progress journey**. They leverage technology and their deep understanding of India's financial markets to make banking for their customers faster, simpler and more secure.

WEBSITE: <https://www.axisbank.com/>

**ROLE NAME & RESPECTIVE JOB LOCATION: (Details attached with the email)**

- VAM Domestic (Mumbai, Kolkata, Noida, Hyderabad, Bangalore & Ahmedabad)
- VRM NRI (Mumbai, Kolkata, Noida, Hyderabad, Bangalore & Ahmedabad)
- VRM Priority (Mumbai, Kolkata, Noida, Hyderabad, Bangalore & Ahmedabad)
- CBG- RM (PAN India)
- Bharat Banking (any role within the department) (PAN India)
- Retail Lending (any role within the department) (PAN India)

- **Axis Phone Banking (any role within the department) (PAN India)**
- **Axis Finance Ltd (Subsidiary-any role within the department) (PAN India)**
- **Business Analyst (PAN India)**
- **Associate RM- Sales (A. Treds- subsidiary) (PAN India)**
- **Collection-Bucket Manager (PAN India)**
- **Branch Relationship Officer (BRO) (PAN India)**
- **NPS & Retirement Solutions (PAN India)**

**GRADE:** Assistant Manager

**ELIGIBLE COURSE:** MBA

**ELIGIBLE PASSING YEAR:** 2024

**GENDER ELIGIBLE:** Male & Female

**ELIGIBILITY CRITERIA:**

Applicants meeting following eligibility criteria would be considered for the process:

- Minimum of 50% marks in 10<sup>th</sup> grade
- Minimum of 50% marks in 12<sup>th</sup> grade or equivalent
- Minimum of 50% marks in Graduation or equivalent
- MBA/PGDM in one of the following specializations (Major Specialization if applicable) -

General Management

Marketing

Finance

Operations

Human Resources

- Candidate should be an Indian Citizen
- Candidate should be **willing to serve at any of the locations** of the bank across India.
- Candidate must be interested in **Sales role**

**SALARY PACKAGE OFFERED:**

COMPENSATION	T1	T2	T3	T4	T5	T6
<b>Fixed Cash (Basic + BOA)</b>	<b>2,93,896</b>	<b>2,93,896</b>	<b>2,93,896</b>	<b>2,93,896</b>	<b>2,93,896</b>	<b>2,93,896</b>
Basic	1,02,864	1,02,864	1,02,864	1,02,864	1,02,864	1,02,864
Basket of Allowances	1,74,232	1,74,232	1,74,232	1,74,232	1,74,232	1,74,232
Provident Fund	21,600	21,600	21,600	21,600	21,600	21,600
Gratuity	4,944	4,944	4,944	4,944	4,944	4,944
Statutory Bonus	16,800	16,800	16,800	16,800	16,800	16,800
<b>Fixed Cash+Retiral</b>	<b>3,20,440</b>	<b>3,20,440</b>	<b>3,20,440</b>	<b>3,20,440</b>	<b>3,20,440</b>	<b>3,20,440</b>
Location Pay	36,002	25,716	15,430	5,143	5,143	0
<b>Fixed Pay</b>	<b>3,56,442</b>	<b>3,46,156</b>	<b>3,35,870</b>	<b>3,25,583</b>	<b>3,25,583</b>	<b>3,20,440</b>
<b>Target Variable Pay*</b>	<b>30,000</b>	<b>30,000</b>	<b>30,000</b>	<b>30,000</b>	<b>30,000</b>	<b>30,000</b>
<b>Total Pay</b>	<b>3,86,442</b>	<b>3,76,156</b>	<b>3,65,870</b>	<b>3,55,583</b>	<b>3,55,583</b>	<b>3,50,440</b>
Value of Insurance Benefit	9,475	9,475	9,475	9,475	9,475	9,475
Loan Benefits	69,084	69,084	69,084	69,084	69,084	69,084
<b>Total Pay + Value of Benefits</b>	<b>4,65,001</b>	<b>4,54,715</b>	<b>4,44,429</b>	<b>4,34,142</b>	<b>4,34,142</b>	<b>4,28,999</b>

➤ Please note that Total Pay includes both cashable & non cashable benefits.

➤ \*Variable pay is subject to performance ratings achieved during the appraisal cycle. The amount of variable pay mentioned here is the highest that can be earned.

➤ CTC varies based on tiering of locations: T1- Mumbai, T2- Bangalore, T3- Noida T4- Hyderabad T5-Kolkata, T6- Ahmedabad

**TENTATIVE JOINING DATE/PERIOD:** Joining will be in the month of Jan- Feb 2024. In case, any holidays are needed for final exams, which can be negotiated.

**SELECTION PROCESS:**

➤ **Online Assessment ( (Sales Orientation test- 30 mins)**

## ➤ Business Interview

**NOTE:** Kindly advise the students to fill your details correctly as the same cannot be rectified later.

The registration form has fields such as **Campus Name: ARKA JAIN University, Campus- Location (Jharkhand), Campus- Location (Jamshedpur), Placement Co-Ordinator name: Rahul Rej, Placement Co-Ordinator email: [rahul.r@arkajainuniversity.ac.in](mailto:rahul.r@arkajainuniversity.ac.in) & Final Exam ending Month- May,2024.** You need to fill the above information with the registration link.

### **PROCESS OF REGISTRATION:**

**01.** Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

**<https://ams.hirepro.in/registration/axisbankindia/camup/apply/?event=61779&job=84487>**

**02.** Students registered with the T&P Department for placements, are only eligible.

**03.** Already placed & debarred students are not eligible.

**04.** Updated list of debarred students is available with the respective Faculty Coordinators.

**05.** Please note that it is mandatory to submit the above form to nominate successfully.

**06.** The form can be submitted only once, thus please be cautious while filling up the form.

**07.** The Resume File name must be student's own name.

**08. Registration deadline for Nomination is 08:00 pm, 20<sup>th</sup> December 2023.**

**09.** One student can Register only once, thus be cautious while registering.

**10.** Please Note: The Registration process will automatically turn off after the provided deadline.

**11.** You are advised to read & understand the disclaimer below before applying for this opportunity.

**12. Coordinating Training & Placement Manager: Mr. Rahul Rej (WhatsApp @ 9831664615).**

Sd/-



**HEAD – TRAINING & PLACEMENTS**

**Disclaimer:** The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the aforementioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioural both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.