

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT
PLACEMENT OPPORTUNITY @ SCALER ACADEMY

NOTICE NO.: AJU/T&P/UG/0006/23-24

DATE: 27/10/2023

NAME OF COMPANY: Scaler Academy

Registration will close at 11:59 pm, 29th October 2023.

COMPANY PROFILE:

Scaler (by Interview Bit) is an outcome-focused leading ed-tech platform for tech enthusiasts. The industry-vetted approach towards teaching & training working professionals helps them up skill & bag the career of their dreams. They are a transformative tech school devoted to creating a growth ecosystem to assist software professionals in unlocking talent & opportunities at every stage of their careers. Students enrolled here are taught, guided, and mentored by top professionals and experts working at leading organizations, including Google, Facebook, Intuit, Microsoft, Amazon, Hotstar, etc. Their learners have witnessed a 5x RoI (Return on Investment) from their programs.

WEBSITE LINK: <https://www.scaler.com/>

DESIGNATION OFFERED: Business Development Trainee

COURSE ELIGIBLE: BBA/[B.COM/BCA](#) & BA (ENG)

GENDER ELIGIBILITY: Both Male & Female

ELIGIBLE PASSING YEAR: 2024

STIPEND: Rs 25,000

The candidates will be **interning** for the first 3 months post which they will be converted into BDAs on the basis of their performance during their tenure.

BDA's (Business Development Associate's) they will get CTC: **INR 7 LPA - INR 11 LPA**

WORKING DAYS: Wednesday to Sunday

WORKING HOURS: 10:45AM - 7:45PM

WORK LOCATION: Bangalore

JOINING DATE: First Week of January 2024

ROLES & RESPONSIBILITIES:

- ☐ Reaching out to prospects and guiding them through the existing tech-landscape
- ☐ Customer-centric approach, you will qualify their career goals and identify how Scaler can help them.
- ☐ Following up with existing prospects to ensure that we are able to open up new realms of possibilities through the power of Scaler.
- ☐ A committed attitude towards the completion of daily inputs and outputs, with the goal of matching (and exceeding!) targets.

SELECTION PROCESS:

Round 1: Screening round/ group discussion:

The agenda of the call would be to filter out candidates based on their communication skills.

Round 2: PI round:

The agenda of the round would be to test people on their keenness, discipline, knowledge of B2C sales, and maturity. This will be more of a stress interview.

Round 3: Final round:

The agenda of the round would be to test the culture fitment and attitude.

JOINING DATE: Immediate

PROCESS OF REGISTRATION:

01. Interested students need to register on the link given below, click on the link below or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/NMfeaRsDw1R2TJF17>

- 02. Students registered with the T&P Department for placements are only eligible.
- 03. Already placed & debarred students are not eligible.
- 04. Updated list of debarred students is available with the respective Faculty Coordinators.
- 05. Please note that it is mandatory to submit the above form to nominate successfully.
- 06. The form can be submitted only once, thus please be cautious while filling up the form.

07. The Resume File name must be the student's own name.

08. Registration will close at 11:59 pm, 29th October 2023.

09. One student can Register only once, thus be cautious while registering.

10. Please Note: The Registration process will automatically turn off after the provided deadline.

11. You are advised to read & understand the disclaimer below before applying for this opportunity.

12. For queries you may write a mail to placements@arkajainuniversity.ac.in.

Sd/-

HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore, students are strictly advised to read and clearly understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.