

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT

PLACEMENT OPPORTUNITY @ LEARNING ROUTES

NOTICE NO.: AJU/T&P/UG/0003/23-24

DATE: 13-09-2023

NAME OF COMPANY: LEARNING ROUTES

NAME OF PAYROLL COMPANY: LEARNING ROUTES

**Registration Deadline is 11:59 pm, 14th September
2023**

COMPANY PROFILE:

Learning Routes is one of the fastest growing education service providers. They offer a broad range of choices in management and technology programs. Reaching out, making the process user-friendly, having cutting edge innovations and giving a beneficial network of experts are just the bases of what they grant!

As **Learning Routes**, they are here to administer a flawless curriculum to the ones who aspire to have Post graduate, Under Graduate, Diploma, Certification and industry oriented technical programs from premium management schools.

WEBSITE: <https://www.learningroutes.in/>

PROFILE: **SALES ASSOCIATE**

INDUSTRY: **Education Sales Industry**

REMUNERATION OFFERED:

	Monthly	Annually
Fixed Salary (Fixed Compensation)	Rs.27,000	Rs.3,24,000
Salary Increment (Payable Post probation periodbased on 100% Target Completion)	Rs.3,000	Rs.18,000
Meeting Allowance (Payable For Outdoor Meeting)	Rs.4,500	Rs.54,000
Monthly Incentives* (Subject to Target Achievement)	Rs.12,000	Rs.1,44,000

Performance cum Continuity Bonus*(Payable on Yearly Performance of KRA's)	Rs.1,500	Rs.18,000
Punctuality Bonus* (Payable on 100% Monthlyattendance)	Rs.1,000	Rs.12,000
TOTAL CTC	Rs.49,000	Rs. 5,70,000

ELIGIBLE COURSE & SPECIALIZATION: BBA

ELIGIBLE PASSING YEAR: 2024

ELIGIBLE GENDER: MALE/FEMALE

Key Skills:

Decent Communication Skills, Passionate, Lead Generation, Cold Calling, Business Development, Analytical Skills, Time Management.

JOB LOCATIONS: 1. Gurugram (Haryana)
2. Mohali, Punjab
3. Delhi
4. Goregaon (East), Mumbai
5. Jaipur, Rajasthan
6. Bengaluru, Karnataka

JOB DESCRIPTION:

- ❖ 90% Inside Sales and 10% outdoor meetings.
- ❖ Counselling working professionals as per their requirement.
- ❖ Offer management courses from renowned Business Schools.
- ❖ Cold Calling on Data/ Leads to convert into Sales.
- ❖ Communicating with clients for Pre & Post Sales.
- ❖ Generate prospects and convert the same.
- ❖ Managing Information of Sales made on End 2 End Module.
- ❖ Meet Clients and pitch for products/services as per clients' needs.

SELECTION PROCESS:

- 1. Pre Placement Talk**
- 2. Group Discussion**
- 3. Extempore**
- 4. HR Interview Round**
- 5. Final Round of Interview**

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TENTATIVE DATE OF JOINING: After Completion of the Course

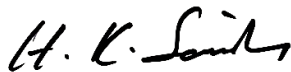
PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/TdH4hLoFYBwH9qT98>

- 02. Students registered with the T&P Department for placements, are only eligible.
- 03. Please note that it is mandatory to submit the above form to nominate successfully.
- 04. The form can be submitted only once, thus please be cautious while filling up the form.
- 05. The Resume File name must be student's own name.
- 06. **Registration deadline for Nomination is till 11:59 pm, 14th September 2023.**
- 07. One student can Register only once, thus be cautious while registering.
- 08. Please Note: The Registration process will automatically turn off after the provided deadline.
- 09. You are advised to read & understand the disclaimer below before applying for this opportunity.
- 10. For queries you may WhatsApp @ 9831664615 (Mr. Rahul Rej – Manager T&P, AJU).

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.