

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT
PLACEMENT OPPORTUNITY @ LEARNING ROUTES

NOTICE NO.: AJU/T&P/PG/0002/23-24

DATE: 13-09-2023

NAME OF COMPANY: LEARNING ROUTES

NAME OF PAYROLL COMPANY: LEARNING ROUTES

Registration Deadline is 11:59 pm, 14th September 2023

COMPANY PROFILE:

Learning Routes is one of the fastest growing education service providers. They offer a broad range of choices in management and technology programs. Reaching out, making the process user-friendly, having cutting edge innovations and giving a beneficial network of experts are just the bases of what they grant!

As **Learning Routes**, they are here to administer a flawless curriculum to the ones who aspire to have Post graduate, Under Graduate, Diploma, Certification and industry oriented technical programs from premium management schools.

WEBSITE: <https://www.learningroutes.in/>

PROFILE: **SALES ASSOCIATE**

INDUSTRY: **Education Sales Industry**

REMUNERATION OFFERED:

	Monthl y	Annually
Fixed Salary (Fixed Compensation)	Rs.30,000	Rs.3,60,000
Salary Increment (Payable post the completion of probation period based on Target Completion)	Rs.3,000	Rs.18,000
Meeting Allowance (Payable For Outdoor Meeting)	Rs.4,500	Rs.54,000
Monthly Incentives* (Subject to Target Achievement)	Rs.12,000	Rs.1,44,000
Performance cum Continuity Bonus* (Payable on Yearly Performance of KRA's)	Rs.1,500	Rs.18,000
Punctuality Bonus* (Payable on 100% Monthly attendance)	Rs.1,000	Rs.12,000

TOTAL CTC	Rs.52,000	Rs.6,06,000
------------------	-----------	-------------

ELIGIBLE COURSE & SPECIALIZATION: MBA

ELIGIBLE PASSING YEAR: 2024

ELIGIBLE GENDER: MALE/FEMALE

Key Skills:

Decent Communication Skills, Passionate, Lead Generation, Cold Calling, Business Development, Analytical Skills, Time Management.

JOB LOCATIONS: 1. Gurugram (Haryana)
2. Mohali, Punjab
3. Delhi
4. Goregaon (East), Mumbai
5. Jaipur, Rajasthan
6. Bengaluru, Karnataka

JOB DESCRIPTION:

- ❖ 90% Inside Sales and 10% outdoor meetings.
- ❖ Counselling working professionals as per their requirement.
- ❖ Offer management courses from renowned Business Schools.
- ❖ Cold Calling on Data/ Leads to convert into Sales.
- ❖ Communicating with clients for Pre & Post Sales.
- ❖ Generate prospects and convert the same.
- ❖ Managing Information of Sales made on End 2 End Module.
- ❖ Meet Clients and pitch for products/services as per clients' needs.

SELECTION PROCESS: VIRTUAL

- 1. Pre Placement Talk**
- 2. Group Discussion**
- 3. Extempore**
- 4. HR Interview Round**
- 5. Final Round of Interview**

TENTATIVE DATE OF JOINING: After Completion of the Course

PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/TdH4hLoFYBwH9qT98>

02. Students registered with the T&P Department for placements, are only eligible.

03. Please note that it is mandatory to submit the above form to nominate successfully.
04. The form can be submitted only once, thus please be cautious while filling up the form.
05. The Resume File name must be student's own name.
06. **Registration deadline for Nomination is till 11:59 pm, 14th September 2023.**
07. One student can Register only once, thus be cautious while registering.
08. Please Note: The Registration process will automatically turn off after the provided deadline.
09. You are advised to read & understand the disclaimer below before applying for this opportunity.
10. For queries you may WhatsApp @ 9831664615 (Mr. Rahul Rej – Sr.Manager T&P, AJU).

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.