

**ARKA JAIN UNIVERSITY**

**TRAINING & PLACEMENT DEPARTMENT**

**PLACEMENT OPPORTUNITY@ AIRBLACK**

NOTICE NO.: AJU/T&P/UG/101/22-23

DATE: 27/07/2023

NAME OF COMPANY: AIRBLACK

NAME OF PAYROLL COMPANY: AIRBLACK

**Registration will close at 11:59 pm, 29<sup>th</sup> July 2023**

**COMPANY PROFILE:**

Airblack is an ed-tech platform that empowers individuals to become successful creators or micro-entrepreneurs. In June 2020, they launched their flagship makeup artist certification program through Airblack Beauty Club. The team is composed of exceptional individuals with backgrounds in entrepreneurship, venture capital, and operations, hailing from esteemed organizations such as Goldman Sachs, Sprinklr, Grofers, BCG, Bain & Co, WeWork, ITC, Urban Company, as well as top IITs, IIMs, and universities such as DU and NIFT.

**WEBSITE:** <https://airblack.co/>

**JOB PROFILE:** Business Development Associate

**KEY RESPONSIBILITIES:**

- Drive mission-critical customer acquisition
- Assess and on-board potential customers via phone to discover their needs and develop a positive relationship with the customer.
- Provide relevant and articulate information about our programs to potential customers and build a strong pipeline for the company.
- Own customer relationship, become the point of contact for customers throughout their membership duration.

**REMUNERATION OFFERED: CTC - INR 5.0 LPA (INR 3.3 LPA Fixed + INR 1.7 LPA Variable)**

**JOB LOCATION:** Noida (Delhi NCR)

**ELIGIBLE COURSE:** BBA & [B.COM](https://www.b.com)

**GENDER : MALE & FEMALE**

**WORKING DAYS** - 6 days a week

**WORKING HOURS** - 10:00 AM to 8:00 PM.

**PASSING YEAR: 2023**

**TENTATIVE DATE OF JOINING:** Immediate

The initial 2 weeks of joining will be the training period wherein on the successful completion of the training the student will be certified from Airblack and awarded INR 10,000. The Date of joining will be effective post the completion of the training Program.

**PROCESS OF INTERVIEW:**

- Pre-Placement Talk
- Virtual group discussions
- Personal Interview

**PROCESS OF REGISTRATION:**

**01.** Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

**<https://forms.gle/pVuHkuTQC623YeEE8>**

**02.** Students registered with the T&P Department for placements are only eligible.

**03.** Please note that it is mandatory to submit the above form to nominate successfully.

**04.** The form can be submitted only once, thus please be cautious while filling up the form.

**05.** The Resume File name must be the student's own name.

**06. Registration will close at 11:59 pm, 29<sup>th</sup> July 2023.**

**07.** One student can Register only once, thus be cautious while registering.

**08.** Please Note: The Registration process will automatically turn off after the provided deadline.

**09.** You are advised to read & understand the disclaimer below before applying for this opportunity.

**10. Coordinating Training & Placement Manager: Mr. Rahul Rej (WhatsApp @ 9831664615).**

Sd/-



**HEAD – TRAINING & PLACEMENTS**

**Disclaimer:** The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time

to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioural both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.