

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT
PLACEMENT OPPORTUNITY
@SBICAP SECURITIES PVT. LTD.

NOTICE NO.: AJU/T&P/PG/0069/22-23

DATE: 31/05/2023

NAME OF COMPANY: SBICAP SECURITIES PVT. LTD

PAYROLL COMPANY: SBICAP SECURITIES PVT. LTD

**Registration will close at 11:59 pm, 1st June
2023.**

COMPANY PROFILE:

SBICAP Securities Ltd (SSL) is the broking arm of the State Bank Group and a wholly owned subsidiary of SBI Capital Markets Ltd. SSL commenced operations in the first quarter of the financial year of 2006-2007 with a view to providing primary and secondary capital market access to investors both within the Group as also in the wider public domain. SSL seeks to become a leading financial intermediary, having a diversified customer base, broad range product offerings and State-of-the-Art execution and servicing.

The Company currently has in its fold a wide segment of clients including Banks, Financial Institutions, FIIs, Mutual Funds, Corporate, High Net worth Individuals, Non-Resident Indians and Retail domestic investors. Its broking product range covers Institutional and Retail Equity, Derivatives, Depository Participant services, On-Line trading and a wide variety of Third Party Distribution products.

WEBSITE: www.sbisecurities.in

DESIGNATION OFFERED: Retail Broking Dealer

COURSE ELIGIBLE: **MBA**

GENDER ELIGIBILITY: **Male & Female**

ELIGIBLE PASSING YEAR: 2023

STIPEND: CTC INR 2.75 LPA + Incentives

WORK LOCATION: Jamshedpur/Ranchi

ELIGIBILITY:

- It is mandatory for the students to have NCFM or NISM series VIII certificate before joining.
- First preference would be given to NCFM or NISM series VIII cleared students.

TENTATIVE DATE OF JOINING: Immediate

TENTATIVE DATE OF DRIVE: Will be intimated after registrations

ROLES & RESPONSIBILITIES:

- Communicating intra-day trading calls and investing ideas to customers.
 - Monitoring day to day operations at Branch.
 - Maintaining regular relations with clients.
 - Individually operate NSE / BSE terminals.
 - Thorough knowledge of all NSE / BSE rules & regulations and Compliance.
 - Ability to advise the clients from time to time based on the research advice.
- Generating Brokerage and volume to the Branch.
- To trade for the clients, keeping them informed about rates, research information, and market outlook, order & trade details and confirmations.
 - Identify and develop new streams for equity revenue growth and maintaining cordial relationships with existing clients.
 - Client Acquisition,
 - Opening D-Mat Account,
 - Expand the Client Base by appointing various new clients,
 - Developing Relationships with HNI clients and Generating leads through References.
 - Achieve laid down budgets w.r.t revenue generation and client activation.

PROCESS OF REGISTRATION:

01. Interested students need to register on the link given below, click on the link below or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/AvoHkil9q31ZmgJ7>

02. Students registered with the T&P Department for placements are only eligible.

03. Already placed & debarred students are not eligible.

04. Updated list of debarred students is available with the respective Faculty Coordinators.

05. Please note that it is mandatory to submit the above form to nominate successfully.

06. The form can be submitted only once, thus please be cautious while filling up the form.

07. The Resume File name must be the student's own name.

08. Registration will close at 11:59 pm, 1st June 2023.


09. One student can Register only once, thus be cautious while registering.

10. Please Note: The Registration process will automatically turn off after the provided deadline.

11. You are advised to read & understand the disclaimer below before applying for this opportunity.

12. For queries you may write a mail to placements@arkajainuniversity.ac.in.

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore, students are strictly advised to read and clearly understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.