

ARKA JAIN UNIVERSITY

TRAINING & PLACEMENT DEPARTMENT

PLACEMENT OPPORTUNITY @ GREAT LAKES E- LEARNING SERVICES PRIVATE LIMITED (GREAT LEARNING)

NOTICE NO.: AJU/T&P/PG/0065/22-23

DATE: 22/05/2023

NAME OF COMPANY: GREAT LAKES E-LEARNING SERVICES PRIVATE LIMITED (GREAT LEARNING)

PAYROLL COMPANY NAME: GREAT LAKES E-
LEARNING SERVICES PRIVATE LIMITED (GREAT LEARNING)

Registration Deadline is 11:59 pm, 24th May 2023

COMPANY PROFILE:

Great Learning, a part of the **BYJU'S group**, is a leading global edtech company for professional and higher education offering industry-relevant programs in blended, classroom, and purely online modes across technology, data and business domains.

A brainchild of Mohan Laxhamraju and Hari Nair, Great Learning came about in mid-2013. Starting from a 4-member team, today we are 1000+ strong and growing fast. They have created a network of 1100+ expert faculty and mentors who help us deliver high quality blended learning experiences across 14 programs and seven metros. Over the last seven years, they have delivered 20 million hours of impactful learning, had a 100x growth in learners, a 30x growth in revenue and we are just getting warmed up. They are leaders – our DSBA program (formerly BABI) is ranked #1 in India 5 years in a row and this spot is very close to our hearts - they do everything in the box and out of the box to defend the crown. Several of our newer programs have shot up their respective charts within the first year of their launch! they love their programs and we feel immense pride every time our graduates crack new jobs, new promotions, new roles and start new divisions or startups - but they are never satisfied and will never stop!

Their awesome team has alums from Stanford, Berkeley, MIT, IITs, Duke, MDI, IIMs, Great Lakes, NMIMS and MICA, who have worked with Tiger Global, Flipkart, Boston Consulting Group, Zipdial, Citi, SAP and P&G amongst others.

WEBSITE: <https://www.mygreatlearning.com>

JOB DESIGNATION: Learning Consultant (Domestic & International)

JOB LOCATION: Gurgaon & Bangalore

SALARY PACKAGE OFFERED:

For Domestic: CTC Rs. 7.5 LPA (4.5 LPA Fixed +3 LPA Variable)

For International: CTC Rs. 8.5 LPA (4.5 LPA Fixed + 4 LPA Variable)

SHIFT TIMINGS: For Domestic, General (10 am to 7 PM)

For International US/Canada/ LatAm - 8 PM to 5 AM

Rest Of World International - 9AM to 11 PM (9 hour Shift Timings Depend on the Geography)

COURSE ELIGIBLE: MBA

ELIGIBLE PASSING YEAR: 2023

GENDER ELIGIBLE: Male/Female

JOB ROLE & RESPONSIBILITIES:

- Driving inquiries & admissions for the online/blended learning programs offered for the International/Domestic Markets
- Counselling experienced professionals via call, email or in-person on which course will be useful to their career progression and suggest the best options
- Looking after entire sales life cycle: starting from engaging with the large volume of well-qualified leads till the final conversion i.e. enrollment in the program
- Updating and maintaining MIS reports

JOB REQUIREMENTS:

- Problem solving - good aptitude and stakeholder management skills
- Sales Acumen – Chasing aggressive targets
- Excellent oral and written communication skills
- Proficient in Microsoft Office - especially in Excel

SELECTION PROCESS: Virtual

MODE OF WORK: Work from Office

TENTATIVE JOINING DATE/PERIOD: After Completion of the Course

ANY BOND/SECURITY AMOUNT: None

PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/2GS2kVt9AHV3zTdh8>

02. Students registered with the T&P Department for placements, are only eligible.

03. Already placed & debarred students are not eligible.

04. Updated list of debarred students is available with the respective Faculty Coordinators.

05. Please note that it is mandatory to submit the above form to nominate successfully.

06. The form can be submitted only once, thus please be cautious while filling up the form.

07. The Resume File name must be student's own name.

08. Registration deadline for Nomination is 11:59 pm, 24th May 2023.

09. One student can Register only once, thus be cautious while registering.

10. Please Note: The Registration process will automatically turn off after the provided deadline.

11. You are advised to read & understand the disclaimer below before applying for this opportunity.

12. Coordinating Training & Placement Manager: Mr. Rahul Rej (WhatsApp @ 9831664615).

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.