

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT
OPPORTUNITY WITH MYWAYS LIFE LAYOUTS PVT. LTD.: PAID
TRAINING CUM PLACEMENT

NOTICE NO.: AJU/T&P/UG/0073/22-23

DATE: 02/05/2023

NAME OF COMPANY: MYWAYS LIFE LAYOUTS PVT. LTD.

NAME OF PAYROLL COMPANY: MYWAYS LIFE LAYOUTS PVT. LTD.

Registration will close at 08:00 am, Thursday 04th May2023.

COMPANY PROFILE:

MyWays is a Tech Career Growth Platform to provide comprehensive career journeys for technical aspirants and passionpreneur. **Incubated at IIM Ahmedabad**, the platform was launched by Samyak Jain, an IIT Delhi alumnus in March 2020. It is an AI driven platform to enhance the tech community with relevant skills and industry exposure. It is India's first tech-powerhouse which provides Experienced FreshersTM to the tech recruiters with complete hiring, training and retention of tech talent from our talent pool.

WEBSITE LINK: www.myways.ai

JOB DESIGNATION: Business Development Trainee

GENDER ELIGIBILITY: Male & Female

ELIGIBILITY: BBA & B.COM

PASSING YEAR: 2023

LOCATION: Noida

ROLES & RESPONSIBILITY:

- Call leads using a given phone directory (B2B Sales)
- Ask relevant questions to understand their requirements
- Keep records of calls and useful information
- Conveying acknowledgments of offers to their sales team for closing the deal
- Work on going the extra mile to meet sales quota and facilitate future sales

REMUNERATION OFFERED:

<u>Traineeship</u>
<u>Mode:</u> Work from Office (Location: Noida)

Stipend: INR 10,000 - INR 12,000 + incentives on lead conversion
Duration: 4-6 Months Traineeship
Perks: Based on performance, PPO can be offered of upto 4LPA. Certificate of Completion, LOR & LinkedIn Recommendation (performance based).

SELECTION PROCESS:

- Group Discussion
- Final Interview

MODE OF SELECTION PROCESS: Online

TENTATIVE DATE OF INTERVIEW: Will be intimated soon after registration.

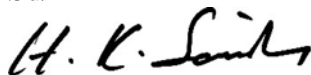
PROCESS OF REGISTRATION:

01. Interested students need to register on the link given below, click on the link below or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/7LTavKn6CG4d8JAb9>

02. Students registered with the T&P Department for placements are only eligible.
03. Already placed & debarred students are not eligible.
04. Updated list of debarred students is available with the respective Faculty Coordinators.
05. Please note that it is mandatory to submit the above form to nominate successfully.
06. The form can be submitted only once, thus please be cautious while filling up the form.
07. The Resume File name must be the student's own name.
08. Registrations will be closed on 4th May 2023 at 08:00 AM.
09. One student can Register only once, thus be cautious while registering.
10. Please Note: The Registration process will automatically turn off after the provided deadline.
11. You are advised to read & understand the disclaimer below before applying for this opportunity.
12. For queries you may call or WhatsApp @ **Ph- 6206449844** (Prof. Rahul Kumar Dubey - Assistant Professor Training & Placement Dept.) or write a mail to placements@arkajainuniversity.ac.in.

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore, students are strictly advised to read and clearly understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.