

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT
PLACEMENT OPPORTUNITY @PROU EDUCATION

NOTICE NO.: AJU/T&P/UG/0069/22-23

DATE: 25/04/2023

NAME OF COMPANY: PROU EDUCATION

NAME OF PAYROLL COMPANY: PROU EDUCATION

**Registration will close at 04:00 pm, Wednesday
26th April 2023.**

COMPANY PROFILE:

PROU is an EdTech and Hiring international organization where they strive to edify inquisitive and talented scholars as well as working professionals by delivering a diverse range of programs in accordance with their needs and future aspirations. With respect to the emerging industrial requirements and technologies, they also assist in career development, additional counseling guidance and mentorship in the respective domains. ProU Education's mission is to enable a smooth transition from education to professional life through global remote internships, tailored industry developed training curriculums and study abroad opportunities. ProU's team is made up of international counselors and industry experts, who hand-built the programs to help adapt the next generation to fast-changing changing environments.

WEBSITE LINK: [ProU Education | Global career development platform for youth](#)

JOB DESIGNATION: BUSINESS DEVELOPMENT INTERN / ASSOCIATES

GENDER ELIGIBILITY: Male & Female

ELIGIBILITY: BBA, [B.COM](#), BCA & BA (ENG)

PASSING YEAR: 2023

LOCATION: Bengaluru (on-site)

REMUNERATION OFFERED:

- **Stipend: Rs 15,000 + Incentives.**
- **Full Time: 5LPA (3,00,000 + 2,00,000), monthly Promotion and salary hike.**

1. The probation period for this position is 5 months.

2. During the probation period, the stipend offered would be Rs 15,000 per month, along with incentives.

3. Upon the successful completion of the probation period, the full-time compensation package will be 5LPA, with a split of 3LPA of monthly salary and 2LPA of incentives.

ROLES & RESPONSIBILITY:

1. Work closely with the Sales and Marketing team in assisting the growth of the business by acquiring new business leads.
2. Pitch and promote ProU services to prospective clients.
3. Career counseling of prospective students and understanding their learning objectives to offer relevant ProU products to them.
4. Build sales leads through referrals and cold calling to generate sales (monthly target/revenue oriented).
5. Collaborate with the Sales and Marketing team to plan and oversee new marketing initiatives.
6. Set up meetings to prepare and deliver pitches to prospective clients.
7. Follow up with potential clients.
8. Work with team members to identify and manage risks.

REQUIRED CANDIDATES:

1. Strong communication skills.
2. Critical and out-of-the-box thinking.
3. Excellent organizational and leadership skills.
4. Ability to perform well under pressure in a fast paced environment.
5. Ability to work in a target driven environment.

MODE OF INTERVIEW: Online

SELECTION PROCESS: Personal Interview

JOINING: After final Exams are Over **(Tentative Date: 01st June 2023)**

TENTATIVE DATE OF INTERVIEW: Will be intimated soon after registration.

PROCESS OF REGISTRATION:

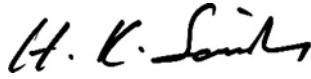
01. Interested students need to register on the link given below, click on the link below or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/6sG3cvfWVUzv5yA28>

02. Students registered with the T&P Department for placements are only eligible.
03. Already placed & debarred students are not eligible.
04. Updated list of debarred students is available with the respective Faculty Coordinators.
05. Please note that it is mandatory to submit the above form to nominate successfully.
06. The form can be submitted only once, thus please be cautious while filling up the form.
07. The Resume File name must be the student's own name.
08. Registrations will be closed on 26th April 2023 at 04:00 PM.
09. One student can Register only once, thus be cautious while registering.

10. Please Note: The Registration process will automatically turn off after the provided deadline.
11. You are advised to read & understand the disclaimer below before applying for this opportunity.
12. For queries you may call or WhatsApp @ Ph- 6206449844 (Prof. Rahul Kumar Dubey - Assistant Professor Training & Placement Dept.) or write a mail to placements@arkajainuniversity.ac.in.

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore, students are strictly advised to read and clearly understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.