

# **ARKA JAIN UNIVERSITY**

## **TRAINING & PLACEMENT DEPARTMENT**

### **PLACEMENT OPPORTUNITY @ NEEV CREDIT PVT.LTD.**

NOTICE NO.: AJU/T&P/PG/0060/22-23

DATE: 02-05-2023

NAME OF COMPANY: NEEV CREDIT PVT.LTD.

PAYROLL COMPANY NAME: NEEV CREDIT PVT.LTD.

**Registration deadline is 11:59 pm, 4<sup>th</sup> May 2023**

#### **ABOUT COMPANY:**

**Neev** is a non-banking finance company (NBFC), incorporated with a socio-economic objective of making better education affordable to the masses in India. It has been founded by a group of three highly qualified professionals with a vision to remove the biggest barrier to quality education in our country, viz., availability of finances with the parents to be able to provide the best possible education for their children.

**Neev** is currently operating in six cities, viz., **Bengaluru (Corporate Head Office), Kolkata (Registered Office), Mumbai, Pune, Nagpur and Hyderabad** with plans to expand operations in many more cities very soon. They have extensive tie-ups with some of the most renowned schools / Colleges and Other Institutions in these cities and are currently aiming to provide financial assistance to the parents of children studying at these schools / Colleges and Other Institutions.

WEBSITE: [www.neevfinance.com](http://www.neevfinance.com)

JOB DESIGNATION: **Business Development Executive**

WORK PROFILE: **Sales & Marketing**

ELIGIBLE COURSE: **MBA; Passing Year 2023**

ELIGIBLE GENDER: **Male/Female**

#### **JOB ROLES AND RESPONSIBILITIES:**

- Meeting up prospective clients
- Handling Domestic B2B customers
- Focus on lead generation
- Interacting with the clients to understand and evaluate the risks and mitigants
- Ability to understand financial ratios
- Ensure monitoring of collections
- Ensure that Post Disbursal Documents are collected and complied well on time

#### **KEY-SKILLS REQUIRED:**

- Field Sales is must / Open for travel
- Having TW & Laptop will be an added advantage
- Prior experience of Financial / Banking products will be an added advantage
- Good Communication Skills
- Good networking skills
- A Go Getter attitude

**SALARY OFFERED: CTC 4 LPA TO 5 LPA**

**WORK LOCATION: Chinar Park, Kolkata**

**TENTATIVE JOINING DATE/PERIOD: After successful completion of course**

**ANY BOND/SECURITY DEPOSIT: No**

**SELECTION PROCESS:**

- ✓ **Group Discussion**
- ✓ **Personal Interview**

**PROCESS OF REGISTRATION:**

**01.** Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

**<https://forms.gle/kc2ppGKLXKvS1t67A>**

**02.** Students registered with the T&P Department for placements, are only eligible.

**03.** Already placed & debarred students are not eligible.

**04.** Updated list of debarred students is available with the respective Faculty Coordinators.

**05.** Please note that it is mandatory to submit the above form to nominate successfully.

**06.** The form can be submitted only once, thus please be cautious while filling up the form.

**07.** The Resume File name must be student's own name.

**08. Registration deadline for Nomination is 11:59 pm, 04<sup>th</sup> May 2023.**

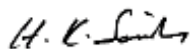
**09.** One student can Register only once, thus be cautious while registering.

**10.** Please Note: The Registration process will automatically turn off after the provided deadline.

**11.** You are advised to read & understand the disclaimer below before applying for this opportunity.

**12. Coordinating Training & Placement Manager: Mr. Rahul Rej (WhatsApp @ 9831664615).**

**Sd/-**



**HEAD – TRAINING & PLACEMENTS**

**Disclaimer:** The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.