

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT

PLACEMENT OPPORTUNITY @ BYJU'S (THINK & LEARN PVT. LTD.)

NOTICE NO.: AJU/T&P/PG/0055/22-23

DATE: 21/04/2023

NAME OF COMPANY: BYJU'S (THINK & LEARN PVT. LTD.)

PAYROLL COMPANY: BYJU'S (THINK & LEARN PVT. LTD.)

Registration Deadline is 11:59 pm, 23rd April 2023

ABOUT COMPANY:

BYJU'S (THINK & LEARN PVT. LTD.) is a pioneer in the global Ed-tech segment and the parent company of BYJU's learning app, the largest K12 learning app in the world with over 10 million students learning with us. A winner of the Deloitte Fastest 50 India Award for six years in a row and a winner of the Fastest 300 Asia Award for the last three years, this company has doubled its growth year on year. BYJU's Learning App provides lessons in math and science for students from grade 4 to 12 through formats such as videos, tests, quizzes, personalized learning paths, and even games.

There are programs also for competitive examinations like the JEE, NEET, CAT, GRE, GMAT, and UPSC. BYJU's Learning App is a giant in the global Ed-tech space with an array of investors valuing the company at thousands of crores.

It was also the first Asian company to get the backing of Facebook's founder Mark Zuckerberg. Their employees can look forward to multiple benefit schemes starting from incentives, impact bonuses, travel incentives, health benefits and much more & if they are passionate about making India and the world Think & Learn through various platforms, modes and pedagogues then they should look no further!

WEBSITE: <https://byjus.com/>

DESIGNATION: Business Development Trainee (For First 02 months)/ Business Development Associate (After successful completion of Training)

SECTOR: Sales, Business Development

JOB LOCATION: Across India

ELIGIBLE COURSE: MBA

ELIGIBLE PASSING YEAR: 2023

GENDER ELIGIBLE: Male & Female

SALARY PACKAGE OFFERED:

During the Training program of 2 months:

INR 16600/- per month for the first 2 months

POST TRAINING:

INR 7,00,000 per annum (4 Lakh fixed pay + 3 lakh performance pay) for Inside Sales

WORK TIMINGS: The entire role will be for 6 days a week (Monday would be an off).

JOB DESCRIPTION:

- Interacting with the customers over calls on a daily basis from Tuesday to Friday and scheduling counselling sessions for weekends (Sat & Sun).
- Conducting counselling sessions over weekends with the parents and identifying the challenges faced by the child with respect to the learning style and providing solutions using the USPs of the byju's product.
- Fostering strong relationships with the customer's post-sales in order to ensure customer satisfaction.
- Resolving customer complaints quickly and efficiently.

PREFERRED SKILL SETS:

- ✓ Having a keen interest and deep understanding of the Indian education sector
- ✓ Strong communication skills (English & Vernacular language)
- ✓ Interested in mentoring and guiding students
- ✓ Having a knack for sales
- ✓ Good interpersonal and presentation skills

TENTATIVE JOINING DATE/PERIOD: After successful completion of course

SELECTION PROCESS:

- ✓ **Group Discussion**
- ✓ **Personal Interview**

PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/PsjYj7L5mJHsQZet5>

02. Students registered with the T&P Department for placements, are only eligible.

03. Already placed & debarred students are not eligible.

04. Updated list of debarred students is available with the respective Faculty Coordinators.

05. Please note that it is mandatory to submit the above form to nominate successfully.

06. The form can be submitted only once, thus please be cautious while filling up the form.

07. The Resume File name must be student's own name.

08. Registration deadline for Nomination is 11:59 pm, 23rd April 2023.

- 09.** One student can Register only once, thus be cautious while registering.
- 10.** Please Note: The Registration process will automatically turn off after the provided deadline.
- 11.** You are advised to read & understand the disclaimer below before applying for this opportunity.
- 12. Coordinating Training & Placement Manager: Mr. Rahul Rej (WhatsApp @ 9831664615).**

Sd/-

HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly& understand the Placement Policy (Procedural & Behavioural both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.