

# **ARKA JAIN UNIVERSITY**

## **TRAINING & PLACEMENT DEPARTMENT**

### **PLACEMENT OPPORTUNITY@ INVESTOSURE**

**NOTICE NO.:** AJU/T&P/PG /0054/22-23

**DATE:** 13/04/2023

**NAME OF COMPANY:** INVESTOSURE CONSULTANCY PRIVATE LIMITED

**PAYROLL COMPANY NAME:** INVESTOSURE CONSULTANCY PRIVATE LIMITED

**Registration will close at 11:59 pm, Sunday 16<sup>th</sup> April 2023**

#### **COMPANY PROFILE**

Investosure is a trade mark registered under the name of HNS Pro Solutions Pvt Ltd. They started as a proprietor firm in 2010 as private fund lender organization with a single branch in Sonipat, Haryana. In 2012, they entered in Portfolio Management Services giving their clients diversified investment options. They extended their products from individual unsecured loans to Mutual Funds, Stock Market Training, Advisory Services, Insurance and Real Estate Investments and Consultations.

**WEBSITE LINK:** [www.investosure.in](http://www.investosure.in)

**JOB PROFILE:** Sales Executive

#### **JOB DESCRIPTION:**

- Generate Quality leads to expand our customer base.
- Meet or exceed sales goals and contribute to month over month growth.
- Improve the company time spent winning and closing sales.
- Generate new customer leads.
- Perform outreach to specified customer segments/territories.
- Provide a daily summary of calls and lead status.
- Prepare monthly sales report.
- Present and up sell company offerings to new customers.
- Generating Leads from Self (natural) Market.
- Converting leads into successful sales.
- Hiring agents and vendors.
- Planning and preparing timeline for training of vendors and agents with training team
- Motivating agents/vendors/ free-lancers for achieving sales benchmarks.
- Adherence to TAT for achieving set goals and benchmarks.
- Creating plan layout and execution strategies for given territory.

- Perks & Incentive start after probation period.

**LOCATION DETAILS:** Delhi NCR

**ELIGIBLE PASSING YEAR:** 2023

**GENDER ELIGIBLE:** Both Male & Female

**ELIGIBILITY:** MBA

**REMUNERATION OFFERED:** CTC INR 5 LPA to INR 7LPA

**OTHER PERKS:**

- Reward and Recognition Plan for Employee
- Foreign Trips
- Up to 80% Scholarship for advance courses skill employee program.
- Work from home
- Electronic Gadgets

**SELECTION PROCESS:**

- HR round – Online / Offline
- Operations Round

**JOINING:** Immediate

**PROCESS OF REGISTRATION:**

**01.** Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successful

**<https://forms.gle/cSmzxTgigYrgGjau9>**

**02.** Students registered with the T&P Department for placements are only eligible.

**03.** Please note that it is mandatory to submit the above form to nominate successfully.

**04.** The form can be submitted only once, thus please be cautious while filling up the form.

**05.** The Resume File name must be the student's own name.

**06. Registration will close at 11:59 pm, Sunday 16<sup>th</sup> APRIL 2023.**


**07.** One student can Register only once, thus be cautious while registering.

**08.** Please Note: The Registration process will automatically turn off after the provided deadline.

**09.** You are advised to read & understand the disclaimer below before applying for this opportunity.

**10. For queries you may WhatsApp @ 7279900530 (Ms. Zeba - Sr. Executive Training and Placement Department)**

Sd/-



**HEAD – TRAINING & PLACEMENTS**

**Disclaimer:** The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.