

## AGREEMENT OF COOPERATION

This Agreement of Cooperation ( hereinafter referred to as the "**Agreement**") is entered into and executed at Village - Mohanpur, Gamharia, Dist. - Seraikela Kharsawan, Jharkhand-832108, on this 27<sup>th</sup> day of July 2020 (hereinafter referred to as the "**Effective Date**") by and between: -

**Miles Education Private Limited**, a Private Limited Company duly incorporated and registered in India under the Companies Act, 2013, bearing Corporate Identification No. U22219TG2011PTC076218, situated at 3<sup>rd</sup> Floor, A-3/6, IDA Kukatpally, Gandhinagar, Hyderabad 500037, and having PAN AAHCM5666J and GSTIN 36AAHCM5666J2ZY (hereinafter referred to as the "**Miles**") of the **FIRST PART**.

AND

**ARKA JAIN University, Jharkhand** located at Village - Mohanpur, Gamharia, Dist. - Seraikela Kharsawan, Jharkhand-832108 (hereinafter referred to as "**Institutional Partner**") of the **SECOND PART**.

For the purposes of this Agreement, "**Miles**" and "**Institutional Partner**" have been individually referred to as a "**Party**" and collectively as "**Parties**".

### **WHEREAS:**

- A. **Miles** up-skills students and professionals across the world to help them be future-ready and enable their career progression. Founded by Harvard and Stanford alumni, Miles offers globally recognized certifications in finance and accounting, digital marketing, leadership and strategy, business analytics, and emerging technologies. Furthermore:
- a. Miles is the Platinum Partner with Wiley to offer industry recognized certifications in Business and Data Analytics, Data Science, Machine Learning (ML), Artificial Intelligence (AI), Robotic Process Automation (RPA), Internet of Things (IOT) and other emerging technologies.
  - b. Miles is a Platinum Approved Course Provider with the Institute of Management Accountants, U.S. (hereinafter referred to as "IMA") to offer the U.S. CMA (Certified Management Accountant) program
  - c. Miles is an Authorized Channel Partner for the Association of International Certified Professional Accountants which is the most influential body of professional accountants, combining the strengths of the American Institute of CPAs (AICPA) and the Chartered Institute of Management Accountants (CIMA) (hereinafter referred to as "Association"). Miles offers the Association's programs including, but not limited to, Data Analytics and Visualization, Robotic Process Automation (RPA) Fundamentals, Artificial Intelligence (AI) and Block chain Fundamentals.
  - d. Miles is partnered with the Digital Marketing Institute (hereinafter referred to as "DMI") to offer the Certified Digital Marketing Professional (CDMP) program.



- B. Miles has promoted Career Graph which is a bridge between the academia and the industry. On the CareerGraph.com platform, students get an opportunity to "experience" and work on projects from companies as part of their "learning".
- C. The Parties share the common interest of providing holistic learning and education opportunities for students to learn relevant skills and engage in project-based learning to enhance their future career prospects.

**NOW THEREFORE**, in consideration of the mutual covenants, terms and conditions and understandings set forth in this Agreement and other good and valuable consideration (the receipt and adequacy of which are hereby actually acknowledged), the Parties hereby have entered into this present Agreement.

- 1) **Responsibilities of Miles** –Miles hereby agrees to provide Study Materials and other support as detailed in Annexure A and Annexure B.
- 2) **Responsibilities of Institutional Partner**–The Institutional Partner will ensure payment of fee detailed in Annexure A and Annexure B to Miles on a timely basis.
- 3) The Parties undertake to keep confidential and not disclose the contents of this Agreement, as well as all information disclosed to or obtained by the Parties from each other pursuant to this Agreement, and other information or documents that may come into the possession of the Parties in connection with performance of their obligations under this Agreement.
- 4) All Notice/s to be given under this Agreement shall be delivered either by (1) Registered Post, or (2) by Courier Service, or (3) by electronic mail to the applicable Party at the contact details indicated below:

**Miles:**

Name: Miles Education Private Limited  
Attention: Mr. Michael Wagner  
Designation: Associate Vice President  
Address: 3<sup>rd</sup> Floor, A-3/6, IDA Kukatpally, Gandhinagar, Hyderabad 500037  
Email: [michael.wagner@mileseducation.com](mailto:michael.wagner@mileseducation.com)

**Institutional Partner:**

Name: ARKA JAIN University, Jharkhand  
Attention: Jasbir Singh Dhanjal  
Designation: Registrar  
Address: Opp. To Kerala Public School, Village - Mohanpur, Gamharia.  
Dist. - Seraikela Kharsawan, Jharkhand-832108.  
Email: [registrar@arkajainuniversity.ac.in](mailto:registrar@arkajainuniversity.ac.in)






- 5) This Agreement is valid for an initial period of 3 years from the date of execution and is renewable for further additional periods through a written Addendum duly signed by both the parties at the time of renewal.
- 6) This Agreement, the construction and enforcement of its terms and the interpretation of the rights and duties of the Parties hereto shall be subject to and be governed by the applicable laws of India, and any conflicts thereon shall be tried by the competent courts of Hyderabad jurisdiction.

**IN WITNESS WHEREOF**, the Parties to this Agreement have hereunto subscribed their respective hands by its authorized signatories on the date first above mentioned, in presence of the Witnesses.

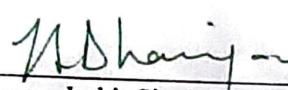
**For Miles Education Private Limited**

  
Name: Mr. Michael Wagner  
Designation: Associate Vice President

**Witness 1:**

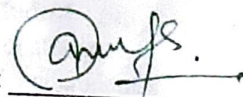
Signature: \_\_\_\_\_  
Name: Mr. Prasenjit Sharma  
Designation: Regional Manager

**For ARKA JAIN University, Jharkhand**

  
Name: Jasbir Singh Dhanjal  
Designation: Registrar



**Witness 2:**

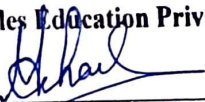
Signature:   
Name: Amit Kumar Shrivastav  
Designation: Director

## Annexure A: Commercial Terms for Wiley Certified Business Analytics Program

The below stated terms and conditions have been expressly agreed by and between Miles and Institutional Partner:

Sl.	Items	Details
a)	<b>Miles Offerings &amp; Support (Core curriculum)</b>	<ol style="list-style-type: none"><li>1. Provide Business Analytics Study Materials.</li><li>2. Provide Admission support.</li><li>3. Provide Examination Services.</li></ol>
b)	<b>Price</b>	<ol style="list-style-type: none"><li>1. Business Analytics Study Materials = INR 30,000</li><li>2. Admission Support = INR 7,500</li><li>3. Examination Services= INR 7,500</li></ol>
c)	<b>Payment Terms</b>	<p>Payable by Institutional Partner to Miles</p> <p>Beginning of Semester I:</p> <ol style="list-style-type: none"><li>1. Study Materials= INR 7,500 per student.</li><li>2. Admission Support= INR 1,875 per student.</li><li>3. Examination Services= INR 1,875per student.</li></ol> <p>Beginning of Semester II:</p> <ol style="list-style-type: none"><li>1. Study Materials= INR 7,500 per student.</li><li>2. Admission Support= INR 1,875 per student.</li><li>3. Examination Services= INR 1,875 per student.</li></ol> <p>Beginning of Semester III:</p> <ol style="list-style-type: none"><li>1. Study Materials= INR 7,500 per student.</li><li>2. Admission Support= INR 1,875 per student.</li><li>3. Examination Services= INR 1,875 per student.</li></ol> <p>Beginning of Semester IV:</p> <ol style="list-style-type: none"><li>1. Study Materials= INR 7,500 per student.</li><li>2. Admission Support= INR 1,875 per student.</li><li>3. Examination Services= INR 1,875 per student.</li></ol>
d)	<b>Training Services (Optional)</b>	<ol style="list-style-type: none"><li>1. No of training hours per Semester are 45. Total training hours-180</li><li>2. If the Institutional Partner opts for training for its students, trainers will be provided by the Miles Kolkata branch for a fee of INR 5,000 inclusive of GST per student (payable in four installments at the Beginning of Semester I, II, III and IV).</li></ol>

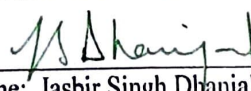
For Miles Education Private Limited

  
Name: Mr. Michael Wagner  
Designation: Associate Vice President


Witness 1:

Signature: \_\_\_\_\_  
Name: Mr. Prasenjit Sharma  
Designation: Regional Manager

For ARKA JAIN University, Jharkhand

  
Name: Jasbir Singh Dhanjal  
Designation: Registrar

Witness 2:

Signature:   
Name: Amit Kumar Shrivastav  
Designation: Director



### Annexure B: Commercial Terms of CDMP (Certified Digital Marketing Professional)

The below stated terms and conditions have been expressly agreed by and between Miles and Institutional Partner:

Sl.	Items	Details
a)	Miles Offerings & Support (Core curriculum)	<ol style="list-style-type: none"><li>1. Provide CDMP Study Materials.</li><li>2. Provide Admission Support.</li><li>3. Provide Examination Services</li></ol>
b)	Price	<ol style="list-style-type: none"><li>1. CDMP Study Materials = INR 10,000</li><li>2. Admission Support = INR 5,000</li><li>3. Examination Services= INR 10,000</li></ol>
c)	Payment Terms	<p>Payable by Institutional Partner to Miles</p> <p>Beginning of Semester I:</p> <ol style="list-style-type: none"><li>1. Study Materials= INR 5,000 per student.</li><li>2. Admission Support= INR 2,500 per student.</li><li>3. Examination Services= INR 5,000 per student.</li></ol> <p>Beginning of Semester II:</p> <ol style="list-style-type: none"><li>1. Study Materials= INR 5,000 per student.</li><li>2. Admission Support= INR 2,500 per student.</li><li>3. Examination Services= INR 5,000 per student.</li></ol>
d)	Training Hours (Optional)	<ol style="list-style-type: none"><li>1. No of training hours per semester are 30. Total training hours-60</li><li>2. If the Institutional Partner opts for training for its students, trainers will be provided by the Miles Kolkata branch for a fee of INR 5,000 inclusive of GST per student (payable in two installments at the Beginning of Semester I and Semester II).</li></ol>

**For Miles Education Private Limited**

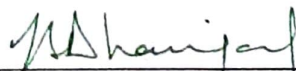


Name: Mr. Michael Wagner  
Designation: Associate Vice President

**Witness 1:**

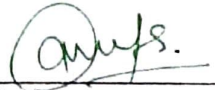
Signature: \_\_\_\_\_  
Name: Mr. Prasenjit Sharma  
Designation: Regional Manager

**For ARKA JAIN University, Jharkhand**



Name: Jasbir Singh Phanjai  
Designation: Registrar

**Witness 2:**

Signature:   
Name: Amit Kumar Shrivastav  
Designation: Director

