

**ARKA JAIN UNIVERSITY**  
**TRAINING & PLACEMENT DEPARTMENT**

**PLACEMENT OPPORTUNITY @ LEARNING ROUTES**

NOTICE NO.: AJU/T&P/UG/0058/22-23

DATE: 29-03-2023

NAME OF COMPANY: LEARNING ROUTES

NAME OF PAYROLL COMPANY: LEARNING ROUTES

**Registration Deadline is 11:59 pm, 31<sup>st</sup> March 2023**

**COMPANY PROFILE:**

**Learning Routes** is one of the fastest growing education service providers. They offer a broad range of choices in management and technology programs. Reaching out, making the process user-friendly, having cutting edge innovations and giving a beneficial network of experts are just the bases of what they grant!

As **Learning Routes**, they are here to administer a flawless curriculum to the ones who are aspired to have Post graduate, Under Graduate, Diploma, Certification and industry oriented technical programs from premium management schools.

WEBSITE: <https://www.learningroutes.in/>

PROFILE: **SALES ASSOCIATE**

INDUSTRY: **Education Sales Industry**

**REMUNERATION OFFERED:**

	Monthly	Annually
<b>Fixed Salary</b> (Fixed Compensation)	Rs.27,000	Rs.3,24,000
<b>Salary Increment</b> (Payable Post probation periodbased on 100% Target Completion)	Rs.3,000	Rs.18,000
<b>Meeting Allowance</b> (Payable For Outdoor Meeting)	Rs.4,500	Rs.54,000
<b>Monthly Incentives*</b> (Subject to Target Achievement)	Rs.12,000	Rs.1,44,000
<b>Performance cum Continuity Bonus*</b> (Payable on Yearly Performance of KRA's)	Rs.1,500	Rs.18,000
<b>Punctuality Bonus*</b> (Payable on 100% Monthlyattendance)	Rs.1,000	Rs.12,000
<b>TOTAL CTC</b>	Rs.49,000	Rs. 5,70,000

**ELIGIBLE COURSE & SPECIALIZATION: BBA**

**ELIGIBLE PASSING YEAR: 2023**

**ELIGIBLE GENDER: MALE/FEMALE**

**Key Skills:**

Decent Communication Skills, Passionate, Lead Generation, Cold Calling, Business Development, Analytical Skills, Time Management.

**JOB LOCATIONS: 1. Gurugram (Haryana)**

**2. Mohali, Punjab**

**3. Delhi**

**4. Goregaon (East), Mumbai**

**5. Jaipur, Rajasthan**

**6. Bengaluru, Karnataka**

**JOB DESCRIPTION:**

- ❖ 90% Inside Sales and 10% outdoor meetings.
- ❖ Counselling working professionals as per their requirement.
- ❖ Offer management courses from a renowned Business Schools.
- ❖ Cold Calling on Data/ Leads to convert into Sales.
- ❖ Communicating with clients for Pre & Post Sales.
- ❖ Generate prospects and convert the same.
- ❖ Managing Information of Sales made on End 2 End Module.
- ❖ Meet Clients and pitch for products/services as per clients' needs.

**SELECTION PROCESS:**

- 1. Pre Placement Talk**
- 2. Group Discussion**
- 3. Extempore**
- 4. HR Interview Round**
- 5. Final Round of Interview**

**TENTATIVE DATE OF JOINING: After Completion of the Course**

**PROCESS OF REGISTRATION:**

**01.** Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

**<https://forms.gle/ppyusrMoYy2bsxvZA>**

**02.** Students registered with the T&P Department for placements, are only eligible.

**03.** Please note that it is mandatory to submit the above form to nominate successfully.

**04.** The form can be submitted only once, thus please be cautious while filling up the form.

**05.** The Resume File name must be student's own name.

**06. Registration deadline for Nomination is till 11:59 pm, 31<sup>st</sup> March 2023.**

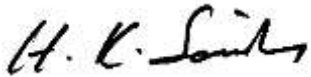
**07.** One student can Register only once, thus be cautious while registering.

**08.** Please Note: The Registration process will automatically turn off after the provided deadline.

**09.** You are advised to read & understand the disclaimer below before applying for this opportunity.

**10.** For queries you may WhatsApp @ 9831664615 (Mr. Rahul Rej – Manager T&P, AJU).

Sd/-



**HEAD – TRAINING & PLACEMENTS**

**Disclaimer:** The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly& understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.