# **ARKA JAIN UNIVERSITY**

# PLACEMENT OPPORTUNITY @SBICAP SECURITIES PVT. LTD.

**NOTICE NO.:** AJU/T&P/PG/00036/22-23

**DATE:** 02/02/2023

NAME OF COMPANY: SBICAP SECURITIES PVT. LTD
PAYROLL COMPANY: SBICAP SECURITIES PVT. LTD

Registration will close at 11:59 pm, Friday 3<sup>rd</sup> February 2023.

#### **COMPANY PROFILE:**

SBICAP Securities Ltd (SSL) is the broking arm of the State Bank Group and a wholly owned subsidiary of SBI Capital Markets Ltd. SSL commenced operations in the first quarter of the financial year of 2006-2007 with a view to providing primary and secondary capital market access to investors both within the Group as also in the wider public domain. SSL seeks to become a leading financial intermediary, having a diversified customer base, broad range product offerings and State-of- the-Art execution and servicing.

The Company currently has in its fold a wide segment of clients including Banks, Financial Institutions, FIIs, Mutual Funds, Corporate, High Net worth Individuals, Non-Resident Indians and Retail domestic investors. Its broking product range covers Institutional and Retail Equity, Derivatives, Depository Participant services, On-Line trading and a wide variety of Third Party Distribution products.

WEBSITE: www.sbisecurities.in

**DESIGNATION OFFERED:** Retail Broking Dealer

COURSE ELIGIBLE: MBA

**GENDER ELIGIBILITY: Male & Female** 

FLIGIBLE PASSING YEAR: 2023

STIPEND: CTC INR 2.75 Lac p.a + Incentives

**WORK LOCATION: Jamshedpur** 

#### **ELIGIBILITY:**

- It is mandatory for the students to have NCFM or NISM series VIII certificate before joining.
- First preference would be given to NCFM or NISM series VIII cleared students.

**TENTATIVE DATE OF JOINING: Immediate** 

**TENTATIVE DATE OF DRIVE:** Will be intimated after registrations

#### **ROLES & RESPONSIBILITIES:**

- Communicating intra-day trading calls and investing ideas to customers.
- Monitoring day to day operations at Branch.
- Maintaining regular relations with clients.
- Individually operate NSE / BSE terminals.
- Thorough knowledge of all NSE / BSE rules & regulations and Compliance.
- Ability to advise the clients from time to time based on the research advice.
   Generating Brokerage and volume to the Branch.
- To trade for the clients, keeping them informed about rates, research information, and market outlook, order & trade details and confirmations.
- Identify and develop new streams for equity revenue growth and maintaining cordial relationships with existing clients.
- Client Acquisition,
- Opening D-Mat Account,
- Expand the Client Base by appointing various new clients,
- Developing Relationships with HNI clients and Generating leads through References.
- Achieve laid down budgets w.r.t revenue generation and client activation.

## PROCESS OF REGISTRATION:

01. Interested students need to register on the link given below, click on the link below or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

# https://forms.gle/x9HtGWAYJKYpy7o59

- 02. Students registered with the T&P Department for placements are only eligible.
- 03. Already placed & debarred students are not eligible.
- 04. Updated list of debarred students is available with the respective Faculty Coordinators.
- 05. Please note that it is mandatory to submit the above form to nominate successfully.
- 06. The form can be submitted only once, thus please be cautious while filling up the form
- 07. The Resume File name must be the student's own name.

### 08. Registration will close at 11:59 pm, Friday 3rd February 2023.

- 09. One student can Register only once, thus be cautious while registering.
- 10. Please Note: The Registration process will automatically turn off after the provided deadline.
- 11. You are advised to read & understand the disclaimer below before applying for this opportunity.
- 12. For queries you may write a mail to <u>placements@arkajainuniversity.ac.in</u>.

Sd/-

H. L. Saily HEAD - TRAINING & PLACEMENTS

<u>Disclaimer:</u> The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore, students are strictly advised to read and clearly understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.