

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT
PLACEMENT OPPORTUNITY @ ISON XPERIENCES

NOTICE NO.: AJU/T&P/UG/0026/22-23

DATE: 04/01/2023

NAME OF COMPANY: ISON XPERIENCES, RANCHI

NAME OF PAYROLL COMPANY: ISON XPERIENCES, RANCHI

Registration will close at 09:00 am, Friday 06th January 2023.

COMPANY PROFILE:

ISON BPO PVT. LTD. apply their skills and resources in areas that make the greatest impact on society. Their community involvement programs endeavor to achieve the shared values of iSON, (integrity and outstanding value to markets and clients, commitment to each other and strength from cultural diversity) and forms the basis of their code of ethics and professional conduct. ISON Xperiences are committed to important aspects like creating equal opportunities, gender diversity amongst other imperative aspects and address these issues through our year-round signature programs. Their key focus areas are Education and Learning, Social Engagement, Health Community Service and Women Empowerment.

WEBSITE LINK: <http://www.isonxperiences.com/>

JOB DESIGNATION: **Business Development Associate (Admission Counsellor)**

GENDER ELIGIBILITY: Male & Female

ELIGIBILITY: BBA, [B.COM](http://www.b.com), BA (ENG)

PASSING YEAR: 2023

LOCATION: Ranchi

STIPEND: **INR 12500/- CTC Fixed** PM + Attendance allowance 1500/- + Incentive per admission 2000/-

SELECTION PROCESS:

1. Telephonic Interview (1st Round)
2. Personal Interview (2nd Round)

MODE OF INTERVIEW: Telephonic & Off- Campus Interview

JOINING: Immediate

DATE OF INTERVIEW: Will be Intimated Soon after Registration

DESIRED CANDIDATE REQUIRED:

1. An associate degree or bachelor's degree in any related field may be preferred
2. Experience should be 0-1 years for entry-level positions
3. Functional knowledge of Microsoft Office tools, including Word, Excel and PowerPoint
4. Proven experience working with and speaking to young adults
5. Ability to work extended hours during critical admissions seasons
6. Strong communication skills with the ability to deliver information effectively and persuasively
7. Highly organized with a distinct propensity for timeliness and professionalism

ROLES & RESPONSIBILITIES:

1. Looking for an Admission Counselor (Business Development Associate)
2. Job- Highlighting the benefits of specific colleges, programs, and courses in order to attract students and encourage them to join the college /Universities
3. Arranging campus tours and conducting information sessions.
4. Maintaining accurate and current knowledge of educational trends, developments, and resources.
5. Review prospective student applications for college admission.
6. Follow-up with students.
7. Counseling students on call, regarding courses and their benefits & influencing them to enroll and guide them.
8. Answer questions about our products or the company
9. Any domestic outbound or telesales experience required, preferred for the MBA industry.
10. Responsible for making outbound calls and regular follow-up on leads assigned.
11. Initiating phone conversations with prospects.
12. 60-80 Calls and above calls a day.
13. Selling courses over the phone directly.
14. Result and target oriented approach.

PROCESS OF REGISTRATION:


01. Interested students need to register on the link given below, click on the link below or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/3K3YWU7FmotpGfL58>

02. Students registered with the T&P Department for placements are only eligible.
03. Already placed & debarred students are not eligible.
04. Updated list of debarred students is available with the respective Faculty Coordinators.

05. Please note that it is mandatory to submit the above form to nominate successfully.
06. The form can be submitted only once, thus please be cautious while filling up the form.
07. The Resume File name must be the student's own name.
08. Registrations will be closed on 06th January 2023 at 9:00 AM.
09. One student can Register only once, thus be cautious while registering.
10. Please Note: The Registration process will automatically turn off after the provided deadline.
11. You are advised to read & understand the disclaimer below before applying for this opportunity.
12. For queries you may call or WhatsApp @ Ph- 6206449844 (Prof. Rahul Kumar Dubey - Assistant Professor Training & Placement Dept.) or write a mail to placements@arkajainuniversity.ac.in.

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore, students are strictly advised to read and clearly understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.