

**ARKA JAIN UNIVERSITY**  
**TRAINING & PLACEMENT DEPARTMENT**  
**PLACEMENT OPPORTUNITY @ BAJAJ CAPITAL LTD.**

**NOTICE NO.:** AJU/T&P/UG/0017/22-23

**DATE:** 10/12 /2022

**NAME OF COMPANY:** BAJAJ CAPITAL LTD., JAMSHEDPUR

**PAYROLL COMPANY NAME:** BAJAJ CAPITAL LTD., JAMSHEDPUR

**Registrations will close on 12th December 2022 at 9:00 am**

**COMPANY PROFILE:**

Bajaj Capital Ltd. is the flagship company of the Bajaj Capital group. Bajaj Capital Limited ("Bajaj Capital") is India's premier "Investment Services" Company, with over 50 years of experience in helping people protect and grow their wealth. They have helped to create more millionaires than any other firm in India. But it is their deep personal relationships with clients that truly set them apart and with over 120 offices in 70 cities across India, Bajaj Capital strives to maintain a consistency in relationship and experience.

**WEBSITE LINK:** [www.bajajcapital.com](http://www.bajajcapital.com)

**JOB DESIGNATION:** Trainee Interns-Client Relationship (Branch Sales)

**GENDER ELIGIBILITY:** Female

**ELIGIBILITY:** BBA, [B.COM](#), BA (ENG)

**PASSING YEAR:** 2023

**LOCATION:** Jamshedpur

**STIPEND:** INR 12000/- PM Plus Incentive

- Duration of the training period will depend on the candidate's work performance in the training.
- After satisfactory work performance, the candidate's designation will be upgraded to regular payroll.

**SELECTION PROCESS:**

1. Personal Interview (HR Round)
2. Personal Interview (Business Manager Round)
3. AMCAT(As required)

**MODE OF INTERVIEW:** Off- Campus

**JOINING:** Immediate

**DATE OF INTERVIEW:** Will be Intimated Soon after Registration

**ROLES & RESPONSIBILITIES:**

1. To meet incoming venue clients and analyze their financial planning needs.
2. To present financial product presentation to clients based on their requirement and suggest the best product and convince clients of the same.
3. To collect policy related documents and cheque from clients and submit the same to the venue in charge.
4. To develop and maintain good relationship with Clients and provide best services after sales i.e. claim settlement etc.
5. To cross sell and upsell financial products to existing customers.

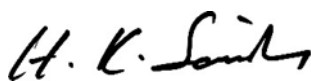
**PROCESS OF REGISTRATION:**

01. Interested students need to register on both the given below links, click on the below links or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

**<https://forms.gle/NNkuH3zYRbX63Lj69>**

02. Students registered with the T&P Department for placements are only eligible.
03. Already placed & debarred students are not eligible.
04. Updated list of debarred students is available with the respective Faculty Coordinators.
05. Please note that it is mandatory to submit the above form to nominate successfully.
06. The form can be submitted only once, thus please be cautious while filling up the form.
07. The Resume File name must be the student's own name.
08. Registrations will be closed on 12th December 2022 at 9:00 AM.
09. One student can Register only once, thus be cautious while registering.
10. Please Note: The Registration process will automatically turn off after the provided deadline.
11. You are advised to read & understand the disclaimer below before applying for this opportunity.
12. For queries you may call or WhatsApp @ Ph- 6206449844 (Prof. Rahul Kumar Dubey - Assistant Professor Training & Placement Dept.) or write a mail to [placements@arkajainuniversity.ac.in](mailto:placements@arkajainuniversity.ac.in).

Sd/-



HEAD – TRAINING & PLACEMENTS

**Disclaimer:** The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any

prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read and clearly understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.