ARKA JAIN UNIVERSITY TRAINING & PLACEMENT DEPARTMENT PLACEMENT OPPORTUNITY @ BLUESTONE

NOTICE NO.: AJU/T&P/PG/0028/22-23

DATE: 22/12/2022

NAME OF COMPANY: BlueStone

PAYROLL COMPANY NAME: BlueStone

Registrations will close on 25th December 2022 @ 11:59 pm

COMPANY PROFILE:

Established in 2011, BlueStone is India's leading destination for high quality fine jewellery with strikingly exquisite designs. They aim at revolutionizing the fine jewellery and lifestyle segment in India with a firm focus on craftsmanship, quality and customer experience. In a short span of time, BlueStone has built a large family of loyal consumers in India and abroad.

WEBSITE LINK: https://www.bluestone.com/

NAME OF THE POSITION VACANT: Senior Sales Executive

JOB ROLE - The Senior sales executive will be responsible for the allotted inventory, customer handling, stock addition/deletion and sales. The role shall be based out of the showroom to which the executive has been assigned.

KEY RESPONSIBILITIES

The key responsibilities of the senior sales executive include, but are not limited to the following -

- Stock handling Receive stock additions, visual QC and manage inventory
- Sales Assist Customers in purchasing leading to Sales conversion who arrive at the showroom

to buy jewellery - Cross-sell/up-sell

• Responsible for providing great customer experience

ELIGIBILITY: MBA

PASSING YEAR: 2023

REMUNERATION OFFERED: CTC INR 3.5 LPA to CTC INR 4.00 LPA

JOB LOCATION: Kolkata, Siliguri, Durgapur, Guwahati, Dibrugarh, Imphal, Ranchi, Patna, Lucknow, Kanpur, Prayagraj, Faizabad, Gorakhpur, Varanasi, Bhubaneswar, Brahmapur, Cuttack.

GENDER: Both Male & Female

SELECTION PROCESS: Interview

PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

https://forms.gle/k5oQhSXJYgK5ytTv8

- **02.** Students registered with the T&P Department for placements are only eligible.
- **03.** Please note that it is mandatory to submit the above form to nominate successfully.
- **04.** The form can be submitted only once, thus please be cautious while filling up the form.
- **05.** The Resume File name must be the student's own name.

06. Registration will close on 25th December 2022 @ 11:59 PM.

- 07. One student can Register only once, thus be cautious while registering.
- **08.** Please Note: The Registration process will automatically turn off after the provided deadline.
- **09.** You are advised to read & understand the disclaimer below before applying for this opportunity.
- **10.** For queries you may WhatsApp @ 7279900530 (Ms. Zeba Sr. Executive Training and Placement Department)

Sd/-

HEAD – TRAINING & PLACEMENT

H. K. Saids

<u>Disclaimer:</u> The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.