# ARKA JAIN UNIVERSITY

## TRAINING & PLACEMENT DEPARTMENT

### PLACEMENT OPPORTUNITY @ BLUESTONE

NOTICE NO.: AJU/T&P/UG/0022/22-23

DATE: 22/12/2022

NAME OF COMPANY: BlueStone

PAYROLL COMPANY NAME: BlueStone

### Registrations will close on 25<sup>th</sup> December 2022 @ 11:59 pm

#### **COMPANY PROFILE:**

Established in 2011, BlueStone is India's leading destination for high quality fine jewellery with strikingly exquisite designs. They aim at revolutionizing the fine jewellery and lifestyle segment in India with a firm focus on craftsmanship, quality and customer experience. In a short span of time, BlueStone has built a large family of loyal consumers in India and abroad.

WEBSITE LINK: https://www.bluestone.com/

NAME OF THE POSITION VACANT: Sales Executive

DIRECT REPORTING RELATIONSHIP: Store Manager / Asst. Store Manager

**JOB ROLE:** The sales executive will be responsible for the allotted inventory, customer handling, stock addition/deletion and sales. The role shall be based out of the showroom to which the executive has been assigned.

#### **KEY RESPONSIBILITIES**

The key responsibilities of the sales executive include, but are not limited to the following -

- Stock handling Receive stock additions, visual QC and manage inventory
- Sales Assist Customers in purchasing leading to Sales conversion who arrive at the showroom to buy jewellery Cross-sell/up-sell
- Responsible for providing great customer experience

ELIGIBILITY: BBA, BCOM, BCA & BA (ENG)

PASSING YEAR: 2023

**REMUNERATION OFFERED**: CTC INR 3.00 LPA to CTC INR 3.5 INR LPA

**JOB LOCATION:** Kolkata, Siliguri, Durgapur, Guwahati, Dibrugarh, Imphal, Ranchi, Patna, Lucknow, Kanpur, Prayagraj, Faizabad, Gorakhpur, Varanasi, Bhubaneswar, Brahmapur, Cuttack.

**GENDER:** Both Male & Female

#### SELECTION PROCESS: Interview

#### **PROCESS OF REGISTRATION:**

**01.** Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully. <u>https://forms.gle/k5oQhSXJYgK5ytTv8</u>

**02.** Students registered with the T&P Department for placements are only eligible.

**03.** Please note that it is mandatory to submit the above form to nominate successfully.

**04.** The form can be submitted only once, thus please be cautious while filling up the form.

**05.** The Resume File name must be the student's own name.

#### 06. Registration will close on 25<sup>th</sup> December 2022 @ 11:59 PM.

**07.** One student can Register only once, thus be cautious while registering.

**08.** Please Note: The Registration process will automatically turn off after the provided deadline.

**09.** You are advised to read & understand the disclaimer below before applying for this opportunity.

**10.** For queries you may WhatsApp @ 7279900530 (Ms. Zeba - Sr. Executive Training and Placement Department)

Sd/-

H. K. Sands

#### **HEAD – TRAINING & PLACEMENT**

**Disclaimer:** The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.