

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT PLACEMENT OPPORTUNITY
@ TOSTEM

NOTICE NO.: AJU/T&P/DIP/00039/21-22

DATE: 13/09/2022

NAME OF COMPANY: TOSTEM - Pre Engineered Windows (Lixil Group Company)

PAYROLL COMPANY: Re-Source India

Registration will close on 14th September 2022 at 11:59 pm

COMPANY PROFILE:

TOSTEM is a globally recognized brand of windows and doors. It is a part of LIXIL, Japan's most respected name in building materials, housing products and services.

It has started designing and manufacturing aluminium sash windows in 1967 based on the principles of always aiming for the highest quality and never merely imitating what others had already done. As lifestyles and customer expectations have changed and diversified over the years, TOSTEM too have evolved to meet them, continually enhancing the performance and comfort of homes. TOSTEM products allow people to be both connected to nature and protected from the elements - a durable interface that enhances comfort and wellbeing.

WEBSITE LINK: www.tostemindia.com

JOB DESIGNATION: Area Sales Executive

GENDER: Male & Female

ELIGIBLE COURSES: **Diploma in Civil Engineering**

ROLES & RESPONSIBILITIES:

- Formulate the action plan for the development of customer and market.
- Making daily visits to potential retail and builder segment customers, interior designers & architects.
- Accurate reporting of sales data.
- Effective management of receivables within the designated area.
- Clear understanding of commercial terms.
- Ability to demonstrate the product/ features through demonstrations.
- Maintain a good rapport with the team while accomplishing marketing plans and activities.
- Achieve monthly sales targets post training period.

SKILLS REQUIRED:

- Candidate must have good command over English
- Must have basic computer skills and knowledge of MS Office

JOB PROFILE: Product Training up to 7 Days at TOSTEM (Delhi Head Office) and after that Candidate shall undergo the Jharkhand Tostem Distributor.

JOB LOCATION: Jamshedpur & Ranchi

REMUNERATION OFFERED: **Rs.2.20 – 3.00 Lakhs per annum CTC** (As per the performance in Interview)

REQUIREMENTS:

- Candidate must visit the website of the company and understand the product before appearing for interview.
- Knowledge of TOSTEM product's competitors in the region will be an added advantage.
- Candidate must own a 2 wheeler with valid license.

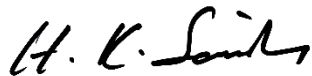
INTERVIEW PROCESS: In Person**PASSING YEAR:** 2022**TENTATIVE JOINING DATE (IF SELECTED):** Immediate**PROCESS OF REGISTRATION:**

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/k65gNFgdRpLC8ydW8>

02. Students registered with the T&P Department for placements are only eligible.
03. Please note that it is mandatory to submit the above form to nominate successfully.
04. The form can be submitted only once, thus please be cautious while filling up the form.
05. The Resume File name must be the student's own name.
06. **Registration will close on 14th September 2022, 11:59 pm.**
07. One student can Register only once, thus be cautious while registering.
08. Please Note: The Registration process will automatically turn off after the provided deadline.
09. You are advised to read & understand the disclaimer below before applying for this opportunity.
10. **For queries you may write a mail to placements@arkajainuniversity.ac.in.**

Sd/-



HEAD – TRAINING & PLACEMENT

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the aforementioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.