



ARKA JAIN UNIVERSITY

TRAINING & PLACEMENT DEPARTMENT

PLACEMENT OPPORTUNITY @ HIKE EDUCATION

NOTICE NO. : AJU/T&P/PG/0009/22-23

DATE: 07/09/2022

NAME OF COMPANY: HIKE EDUCATION

PAYROLL COMPANY NAME: HIKE EDUCATION

Registration Deadline is 11:59 PM, 11th September 2022

COMPANY PROFILE

Hike Education is an online education platform to help individuals develop their professional potential in the most engaging learning environment. Online education is a fundamental disruption that will have a far-reaching impact. At **Hike Education**, we are working towards transforming this online education wave into a tsunami! We are taking a full-stack approach of leveraging content, technology, marketing and services to offer quality education at scale in partnership with corporate & academics to offer a rigorous & industry relevant program.

Hike Education is the enrolment partner with the **NMIMS (Narsee Monjee Institute of Management Studies)** providing Post Graduate Diploma in Management Courses, Management Diploma Courses, Certification Programs and Executive Management Programs. We are offering with courses and leading you in every step you take.

As **Hike Education**, we are here to administer a flawless curriculum to the ones who are aspired to have **Post Graduate, Diploma, Certification or Executive Programs from premium management schools, NMIMS (Narsee Monjee Institute of Management Studies)**.

As in Education industry we have taken initiative to tell working professional the importance of management in daily work culture with the fun activity under Employment Engagement Activity.

OFFICIAL WEBSITE: <http://www.hikeeducation.com/>

JOB PROFILE DOMAIN:

Business to Customers

Business to Business.

DESIGNATION: BUSINESS DEVELOPMENT MANAGER

JOB DESCRIPTION:

1. 70% inside sales & 30% outdoor meetings
2. Achieving enrolment targets (End to End Sales).
3. Lead generation through cold calling.
4. Meeting & Counselling prospective students (mostly working executives in various industries)

REMUNERATION DETAILS: 5.82 LPA

Particulars	Description
Locations	Delhi/Gurgaon/Mumbai/Hyderabad/Jai pur
Components (in Rs. Per Annum)	Rs. 5,82,000/-
Fixed Component (in hand salary)	Rs. 28000/-
Daily Travel Reimbursement	Rs. 4500/-
Monthly Incentives	Rs. 14,000/-
Performance cum Continuity Bonus	Rs. 2,000/-
Total Amount Per Month	Rs. 48,500/-

SELECTION PROCESS: (Virtual)

1. PPT
2. Group Discussion
3. Personal Interview

ELIGIBILITY CRITERIA: MBA (2023 passing out)

JOB LOCATION: Delhi/Gurgaon/Mumbai/Hyderabad/Jaipur

TENTATIVE DATE OF JOINING: January, 2023 (At the time of semester examination will provide the leave)

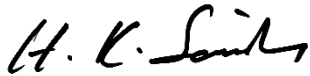
PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/m2sL1nSNaPEQgTe99>

- 02.** Students registered with the T&P Department for placements, are only eligible.
- 03.** Please note that it is mandatory to submit the above form to nominate successfully.
- 04.** The form can be submitted only once, thus please be cautious while filling up the form.
- 05.** The Resume File name must be student's own name.
- 06.** **Registration deadline for Nomination is till 11:59 pm, 11th September 2022.**
- 07.** One student can Register only once, thus be cautious while registering.
- 08.** Please Note: The Registration process will automatically turn off after the provided deadline.
- 09.** You are advised to read & understand the disclaimer below before applying for this opportunity.
- 10.** For queries you may WhatsApp @ 9831664615 (Mr. Rahul Rej –Manager T&P, AJU).

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly& understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.