

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT
PLACEMENT OPPORTUNITY @ RELEVEL

NOTICE NO.: AJU/T&P/PG /0091/21-22

DATE: 18/06/2022

NAME OF COMPANY: RELEVEL

Registration Deadline is 11:59 pm, 19th June 2022.

COMPANY PROFILE:

Relevel is India's first hiring platform that empowers job-seekers to showcase their skills through tests and get their dream job within 15 days. By taking the Relevel Test, they engage in comprehensive skill assessments, which evaluate industry relevant skills and their job-readiness. Our evaluation is purely objective-based in conjunction with current best practices in the industry. If you believe in our mission of offering job seekers a fair shot at releasing their dreams, we're the right place for you! If you are looking for an intense and exciting work environment with tremendous potential to grow and have an insatiable hunger to learn and succeed, then we have a match.

WEBSITE : www.Relevel.com

JOB DESIGNATION: Business Development Associate

ROLES AND RESPONSIBILITIES:

- Take prospect from initial contact phase to qualified phase over the phone
- Present product solutions virtually.
- Generate revenue by counselling prospects and converting them to sales.
- Meet and exceed pipeline contribution goals
- Respond quickly to assigned leads (3.5hrs cold calling targets)
- Willingness to be measured by weekly and monthly metrics.
- Use and become an expert on the Customer Relationship Management (CRM) system.

REQUIREMENTS:

- Fresher's to 3years of experience in Inside Sales / Outbound Sales / Tele Sales / Educational Sales.
- Good written and spoken English & can speak Hindi.
- Good negotiation and pitching skills required.
- Passion to work in a fast-paced start-up
- Ed-tech experience is an added advantage
- Multi-disciplinary, continuous learning mind-set
- Customer focus with good convincing ability and confident personality.

ELIGIBLE COURSES: MBA

LOCATION: Work from Home

REMUNERATION OFFERED: INR 4LPA - to INR 5 LPA + Very Lucrative Incentives

SELECTION PROCESS: VIRTUAL INTERVIEW

PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/Z2rS7YVBhovhvsN4A>

02. Students registered with the T&P Department for placements are only eligible.

03. Please note that it is mandatory to submit the above form to nominate successfully.

04. The form can be submitted only once, thus please be cautious while filling up the form.

05. The Resume File name must be the student's own name.

06. Registration Deadline is 11:59 pm, 19th June 2022.

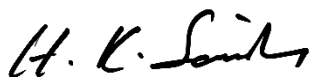
07. One student can Register only once, thus be cautious while registering.

08. Please Note: The Registration process will automatically turn off after the provided deadline.

09. You are advised to read & understand the disclaimer below before applying for this opportunity.

10. For queries you may What Sapp @ 7279900530 (Ms. Zeba - Sr. Executive Training and Placement Department)

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.