

ARKA JAIN UNIVERSITY

TRAINING & PLACEMENT DEPARTMENT

PLACEMENT OPPORTUNITY @ TITAN EYE+

NOTICE NO.: AJU/T&P/UG/00117/21-22

DATE: 30/05/2022

NAME OF COMPANY: Titan Eye+

Registration Deadline is 11:59 pm, 31st May 2022.

COMPANY PROFILE:

Titan Eye+, the eyewear business from Titan Company, was launched in March 2007.

Benchmarked against the best in the world, Titan Eye+ heralds standardization in the eyewear industry. Following Tata's principles of quality and trust, the brand offers international quality standards enhanced by practices such as transparency in pricing, contemporary design and styling in the highly fragmented and undifferentiated Indian optical retail segment.

POSITION: Optometrist

JOB LOCATION: Across East Region

REPORTING TO: Store Manager

SCOPE OF THE ROLE: Establish empathy & expertise by demonstrating correct eye testing procedures, consultation and suggest right lens / contact lens solution to the customer.

JOB PROFILE

- New Sales Process -Zero error Eye Testing, Lens
- Selling by Optometrists & Correct Selling
- History taking of the patient
- Drive sales for Bifocal Ratio, Contact lenses and
- House Brand lenses like Clear sight, Neo etc.
- Focus on increasing AUPC

- Ensure higher Conversions from Eye Testing to Buyers
- Demonstrating strong technical knowledge by correct selling
- Clinic Operations and Equipment Maintenance
- Resolving Customer Complaint & winning back customers
- Quality check of lenses before & after fitting.
- Instructing the technicians regarding the technicalities of fitting.
- Helping the store manager to order the lenses and upgrading his knowledge regarding the lens types.
- Partner with regional optometrist & corporate for driving projects/initiatives which are technical in nature

KEY DELIVERABLES (KRA)

- Ensuring complete satisfaction of the customer on clinical & dispensing services.
- Ensure 100% process compliance at the clinic and lab level also in sync with the store processes
- Drive profitability by selling House Brand lenses
- Drive superlative customer experience with correct selling Store Topline NUCP Target

ELIGIBLE PASSING YEAR: 2022

ELIGIBILITY CRITERIA: Graduate in Optometry

REMUNERATION OFFERED: Depends upon the skills (communication and technical) of the candidate. The remuneration varies from Rs 18000 to Rs 20000 K for fresher's and it would be under Franchisee payroll.

SELECTION PROCESS:

Virtual

JOINING: Quick joining for all the selected candidates within 15 days of the interview result declaration

PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google

<https://forms.gle/AxpY8zpusVPEyoVg9>

02. Students registered with the T&P Department for placements are only eligible.

03. Please note that it is mandatory to submit the above form to nominate successfully.

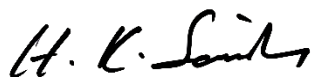
04. The form can be submitted only once, thus please be cautious while filling up the form.

05. The Resume File name must be the student's own name.

06. Registration Deadline is 11:59 pm, 31st May 2022.

- 07.** One student can Register only once, thus be cautious while registering.
- 08.** Please Note: The Registration process will automatically turn off after the provided deadline.
- 09.** You are advised to read & understand the disclaimer below before applying for this opportunity.
- 10.** For queries you may Whatsapp @ 7279900530 (Ms. Zeba - Sr. Executive Training and Placement Department)

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.